

# Digitally Empowered Contact Center for Health Plans

Deliver fluid and empathetic customer experiences



In today's unprecedented times, healthcare contact centers need to deliver fluid customer experiences through omnichannel platforms. Service associates must provide relevant and contextual information to assist customers and resolve their issues by leveraging cognitive technologies, advanced analytics, and data management tools with a human touch – all while ensuring compliance. Providing fluid customer experiences in this complex environment requires integrating cognitive technologies, advanced analytics, and data management tools with empathetic human interactions.

Firstsource's Digitally-Empowered Contact Centre (DECC) helps Health Plans future-proof their member experience. Powered by Intelligent Automation and led by a highly experienced leadership team, the solution integrates the right people, technologies and processes to seamlessly scale support and increase customer satisfaction and loyalty.



## Architect customer experience excellence

DECC leverages next-gen technologies such as Robotic Process Automation and Conversational AI with an analytics-driven 3P framework – Prevent, Predict, Process – proactively reducing overall call volume, activating self-service channels, and maximizing contact efficiency. With DECC, you can:

- Interact with customers through omnichannel engagement across Voice, Mobile, Web, Social, Chat/Video spanning multiple services such as Prior Auth Intake, Medication Adherence, TeleHealth Support and Remote Patient Monitoring
- Tap into biometric authentication using voice, finger, and facial recognition for superior security and privacy
- Harness Intelligent Automation for desktop automation, data aggregation, analytics, and reporting

- > Engage digitally-savvy customers leveraging:
  - Intuitive self-service using Visual IVR combined with advanced speech recognition
  - Natural linguistic inquiries using Voicebots & Chatbots
  - Avatar-based virtual assistants & Intelligent Personal Assistants – Alexa/Siri/Google
  - Social bots to enable self-service and engage Gen Z
- Create a Unified Omnichannel Desktop with 360-degree member views with Next Best Actions to deliver tailor-made customer experiences

## **Contact Center Maturity Assessment Services**





#### Outcomes delivered

Major Health Plan – Visual IVR solution

80% average containment rate 100% multi-lingual support

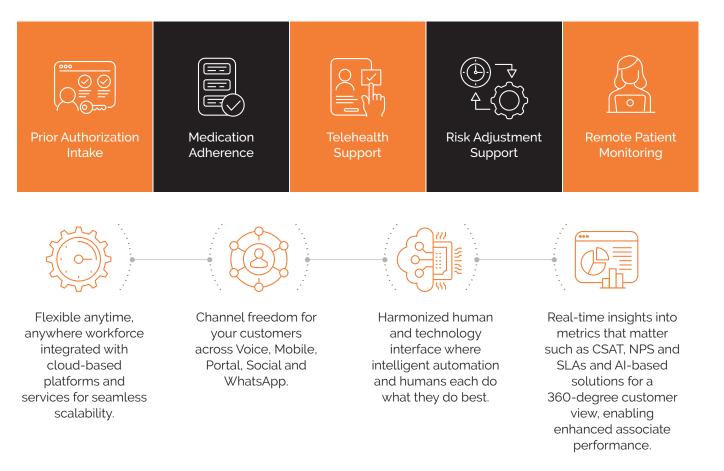
60 second reduction in AHT Increased associate focus on complex customer interactions Leading Healthcare Company – Voicebots & Conversational AI solution

**\$6 Mn** in annual savings

20% reduction in AHT 80% reduction in after call work time

18% reduction in hiring

#### Specialized healthcare offerings with DECC



Looking to design and deliver incredible member experiences that boost satisfaction and loyalty? **We can help** 

Speak to our experts: Click here

RP - Sanjiv Goenka Group Growing Legacies



# Helping customers stay ahead of the curve through transformational technologies and capabilities

Firstsource Solutions Limited, an RP-Sanjiv Goenka Group company, is a leading provider of transformational solutions and services spanning the customer lifecycle across Healthcare, Banking and Financial Services, Communications, Media and Technology and other industries.

Our 'Digital First, Digital Now' approach helps organizations reinvent operations and reimagine business models, enabling them to deliver moments that matter and build competitive advantage.

With an established presence in the US, the UK, India and the Philippines, we act as a trusted growth partner for over 100 leading global brands, including several Fortune 500 and FTSE 100 companies.

For more information, please visit www.firstsource.com

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