Special Purpose Financial Statements together with the Independent Auditor's Report for the year ended 31 March 2020

**Special Purpose Financial Statements together with the Independent Auditor's Report** for the year ended 31 March 2020

#### **Contents**

Independent auditor's report

Balance sheet

Statement of profit and loss

Statement of changes in equity

Cash flow statement

Notes to the financial statements

## **Balance sheet**

as at 31 March 2020 (Currency: In US Dollar)

	Note	31 March 2020	31 March 2019
ASSETS			
Non-current assets			
Property, plant and equipment	3	59,323	96,573
Right-of-use assets	4	3,010,399	-
Other intangible assets	5	121,899	113,981
Other non-current assets	6(i)	5,535	7,649
Total non-current assets		3,197,156	218,203
Current assets			
Financial assets			
Trade receivables	7	1,565,421	1,843,352
Cash and cash equivalents	8	641,698	894,970
Other financial assets	9	6,545,521	1,482,332
Other current assets	6(ii)	78,832	92,927
Total current assets		8,831,472	4,313,581
Total assets		12,028,628	4,531,784
EQUITY AND LIABILITIES			
Equity			
Equity share capital	10	-	-
Other equity	11	7,730,439	3,379,028
Total equity		7,730,439	3,379,028
LIABILITIES			
Non-current liabilities			
Financial liabilities			
Lease liabilities		2,759,202	-
Total non-current liabilities		2,759,202	-
Current liabilities			
Financial liabilities			
Trade payables		410,094	334,104
Lease liabilities		540,029	-
Other financial liabilities	12	411,697	572,268
Other current liabilities	13	38,314	115,709
Provisions for employee benefits	14	138,853	130,675
Total current liabilities		1,538,987	1,152,756
Total equity and liabilities		12,028,628	4,531,784
Significant accounting policies	2		
The accompanying notes from 1 to 23 are an integral part of these special	al purpose financial statements.		

For DELOITTE HASKINS & SELLS LLP

As per our report of even date attached.

Chartered Accountants

Mumbai

Firm's Registration No: 117366W/W-100018

For and on behalf of the Board of Directors

Randall Shafer

G. K. Subramaniam
Partner
Director
Membership No: 109839
9 July 2020

# Statement of profit and loss

for the year ended 31 March 2020 (Currency : In US Dollar)

	Year ended		
	Note	31 March 2020	31 March 2019
INCOME			
Revenue from operations	15	15,689,173	14,043,620
Total income		15,689,173	14,043,620
EXPENSES			
Employee benefits expenses	16	5,680,666	5,986,911
Finance costs	17	175,801	-
Depreciation and amortization expense	3,4, 5	667,128	93,143
Other expenses	18	4,618,488	4,828,073
Total expenses		11,142,083	10,908,127
Profit before tax		4,547,090	3,135,493
Tax expense			
Current tax		-	-
Deferred tax		-	-
Profit for the year		4,547,090	3,135,493
Other comprehensive income		-	-
Total comprehensive income for the year		4,547,090	3,135,493

Significant accounting policies

The accompanying notes from 1 to 23 are an integral part of these special purpose financial statements. As per our report of even date attached.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No: 117366W/W-100018

For and on behalf of the Board of Directors

2

G. K. Subramaniam
Partner

Pirector
Director
Director

Membership No: 109839 9 July 2020

# Statement of changes in equity

for the year ended 31 March 2020 (Currency: In US Dollar)

#### **Statement of Changes in Equity**

	Attributable to owners of the Company Reserve and surplus		
	Equity share capital		
Balance as at 1 April 2019	-	3,379,028	3,379,028
Transition impact on adoption of Ind AS 116 (Refer Note 2.7)	-	(195,679)	(195,679)
Profit for the year	-	4,547,090	4,547,090
Balance as at 31 March 2020	-	7,730,439	7,730,439

#### **Statement of Changes in Equity**

	Attributabl	Attributable to owners of the Company				
		Reserve and				
	Equity share capital	Retained earnings	Total			
Balance as at 1 April 2018	-	6,993,535	6,993,535			
Profit for the year	-	3,135,493	3,135,493			
Interim dividend	-	(6,750,000)	(6,750,000)			
Balance as at 31 March 2019		3,379,028	3,379,028			

As per our report of even date attached.

For and on behalf of the Board of Directors

For **DELOITTE HASKINS & SELLS LLP** 

**Chartered Accountants** 

Firm's Registration No: 117366W/W-100018

G. K. Subramaniam
Partner

Venkat Raman
Director
Director

Membership No: 109839

## Statement of cash flows

for the year ended 31 March 2020 (Currency: In US Dollar)

Cash flow from operating activities	31 March 2020	31 March 2019
Profit before tax	4,547,090	3,135,493
Adjustments for		
Depreciation and amortisation	667,128	93,143
Finance costs	175,801	-
Provision for doubtful debts written off / (written back)	15,473	3,584
Operating cash flow before changes in working capital	5,405,492	3,232,220
Changes in working capital		
Decrease / (increase) in trade receivables	262,457	(506,422)
Decrease / (increase) in loans and advances and other assets	(5,046,980)	4,714,662
Decrease / (increase) in liabilities and provisions	(153,798)	56,452
Net changes in working capital	(4,938,321)	4,264,692
Income taxes paid	-	-
Net cash generated from / (used in) operating activities (A)	467,171	7,496,912
Cash flow from investing activities		(4.12. ===)
Purchase of property plant and equipment and intangible asstes	(48,697)	(112,727)
Net cash generated from / (used in) investing activities (B)	(48,697)	(112,727)
Cash flow from financing activities		
Interim dividend paid	-	(6,750,000)
Repayment of Lease Liablities	(495,945)	-
Interest Paid	(175,801)	- (6.750,000)
Net cash generated from / (used in) financing activities (C)	(671,746)	(6,750,000)
Net Increase / (decrease) in cash and cash equivalents at the end of the year (A+B+C)	(2-2-2-2)	52.1.10.Z
	(253,272)	634,185
Cash and cash equivalents at the beginning of the year	894,970	260,785
Cash and cash equivalents at the end of the year	641,698	894,970
Notes to the cash flow statement Cash and cash equivalents consist of cash on hand and balances with bank. Cash and cash	n equivalents include	d in the cash flow

Cash and cash equivalents consist of cash on hand and balances with bank. Cash and cash equivalents included in the cash flow statement comprise the following balance sheet amounts:

	31 March 2020	31 March 2019
Cash on hand	-	-
Balances with banks		
- in current accounts	641,698	894,970
Cash and cash equivalents	641,698	894,970

As per our report of even date attached.

For DELOITTE HASKINS & SELLS LLP

For and on behalf of the Board of Directors

Chartered Accountants

Firm's Registration No: 117366W/W-100018

G. K. Subramaniam
Partner

Venkat Raman
Director
Director

Membership No: 109839

#### Notes to the financial statements

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 1 Company overview

One Advantage LLC (the 'Company') was incorporated under the laws of the state of Delware on 6 August 2014. The Company is engaged in the business of debt collection services mainly of healthcare business throughout the United States of America.

The Company is a wholly owned Subsidiary of Firstsource Business Process Services LLC incorporated under the laws of the state of Delware.

#### Basis of Preparation and Statement of compliance

The special purpose financial statements are prepared in accordance with Indian Accounting Standards ('Ind AS'), under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values and the provisions of the Companies Act, 2013 (the 'Act') (to the extend notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and relevant amendment rules issued thereunder.

These special purpose financial statements have been prepared for the limited purpose of facilitating the preparation of the consolidated financial statements of Firstsource Solutions Limited, the Holding Company, as at and for the year ended March 31, 2020 in accordance with Generally Accepted Accounting Principles in India ('Indian GAAP') and to assist the Holding Company Firstsource Solutions Limited to comply with the requirements of section 129(3) of the Act.

These special purpose financial statements were approved by the Board of Directors of Firstsource Solutions Limited the Holding Company, and authorised for issue on 26 May 2020

#### 2 Significant accounting policies

#### 2.1 Use of estimates

The preparation of the financial statements in conformity with Ind AS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities on the date of the financial statements and the reported amount of income and expenses for the period. Management believes that the estimates made in the preparation of financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revisions to accounting estimates are recognised prospectively in current and future periods. Application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in these financial statements have been disclosed in Note 2.1.1.

#### 2.1.1 Critical Accounting Estimates

## a Property, plant and equipment and Intangible assets

The charge in respect of periodic depreciation / amortisation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of the Company's assets are determined by management at the time the asset is acquired, and are reviewed periodically, including at each financial year end. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.

# b Leases

The Company evaluates if an arrangement qualifies to be a lease as per the requirements of Ind AS 116 and identification of lease requires significant judgement. Ind AS 116 additionally requires lessees to determine the lease term as the non-cancellable period of lease adjusted with any option to extend or terminate the lease, if the use of such option is reasonably certain. The Company makes an assessment on the expected lease term on a lease-by-lease basis and thereby assesses whether it is reasonably certain that any options to extend or terminate the contract will be exercised. In evaluating the lease term, the Company considers factors such as any significant leasehold improvements undertaken over the lease term, costs relating to the termination of the lease and the importance of the underlying asset to the Company's operations taking into account the location of the underlying asset and the availability of suitable alternatives. The lease term in the future periods is reassessed to ensure the lease term reflects the current economic circumstances.

# 2.2 Revenue recognition

Effective 1 April 2018, the Company has applied Ind AS 115 'Revenue from contracts with customers' which establishes a comprehensive framework for determining whether, how much and when revenue is to be recognised. The adoption of the standard did not have any material impact to the financial statements of the Company.

The Company, in its contracts with customers, promises to transfer distinct services rendered in the form of healthcare (transaction processing and revenue cycle management).

Each distinct service, results in a simultaneous benefit to the corresponding customer. Also, the Company has an enforceable right to payment from the customer for the performance completed to date. Revenue from unit price based contracts is measured by multiplying the units of output delivered with the agreed transaction price per unit while in case of time and material based contracts, revenue is the product of the efforts expended and the agreed transaction price per unit. The Company continually reassesses the estimated discounts, rebates, price concessions, refund, credits, incentives, performance bonuses, etc., (variable consideration) aganist each performance obligation each reporting period and recgnises changes to estimated variable consideration as changes to the transaction price (i.e., revenue) of the applicable performance obligation.

Dividend income is recognised when the right to receive dividend is established.

For all instruments measured either at amortised cost or at fair value through other comprehensive income, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset or to the amortised cost of a financial liability. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument but does not consider the expected credit losses.

#### Notes to the financial statements

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 2 Significant accounting policies (Continued)

#### 2.3 Property, plant and equipment and Intangible assets

Property, plant and equipment and intangible assets are stated at cost less accumulated depreciation and impairment, if any. Cost includes freight, duties, taxes and incidental expenses related to acquisition and installation of the property, plant and equipment. Depreciation / Amortisation on property, plant and equipment and intangile assets is provided pro-rata to the period of use based on management's best estimate of useful lives of the assets as summarised below:

summarised octow.	
Asset category	Useful life (in years)
Tangible assets	
Leasehold improvements	Lease term or 5 years, whichever is shorter
Service equipment*	2-5
Computers*	2-4
Office Equipment*	2 - 5
Furniture and Fixtures*	2 - 5
Intangible assets	
Software*	2-4

\* For these class of assets, based on internal assessment and independent technical evaluation carried out by external valuers, the management believes that the useful lives as given above best represent the period over which management expects to use these assets. Hence the useful lives for these assets is different from the useful lives as prescribed under Part C of Schedule II to the Companies Act, 2013.

Depreciation and amortisation methods, useful lives and residual values are reviewed periodically at the end of each financial year.

#### 2.4 Impairment

#### a. Financial assets

The Company recognises loss allowances using the expected credit loss ('ECL') model for the financial assets which are not fair valued through profit and loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12 month expected credit losses or at an amount equal to the life time expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition. A default on a financial asset is when there is a significant increase in the credit risk which is evaluated based on the business environment. The assets are written off when the Company is certain about the non-recovery.

#### b. Non-financial assets

#### Property, plant and equipment and Intangible assets

Property, plant and equipment and Intangible assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit ('CGU') to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognised in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognised for the asset in prior years.

# 2.5 Employee benefits

# Defined contribution plans

The Company has a savings and investment plan under section 401 (k) of the Internal Revenue Code of the United States of America. This is a defined contribution plan. Contribution made under the plan are charged to the statement of profit and loss in the period in which that accure. The Company has no further obligation to the plan beyond its monthly contribution. Other retirement benefits, including social security and medicare, are accrued based on the amounts payable as per local regulations.

# Compensated absences

Employees of the Company are entitled to compensated absences to be utilised within one calendar year, the employees can receive cash compensation at termination of employment for the unutilised accrued compensated absence. The Company records an obligation for compensated absences in the period in which the employee renders the services that increase this entitlement.

The Company measures the expected cost of compensated absences as the additional amount that the Company expects to pay as a result of the unused entitlement that has accumulated at the balance sheet date.

# 2.6 Taxation

# Current income taxes and deferred income taxes

Income-tax expense comprises current tax (i.e. amount of tax for the year determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the year). The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recongised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available aganist which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be recognised.

The Income tax liability and Deferred Tax Asset and Liability are computed on a combined basis and a combined tax return is filed for all subsidiaries of Firstsource Solutions Limited operating in the United States of America and the charge, the asset and the liability is accounted on a combined basis by Firstsource Group USA, Inc. (parent company in the United States of America) in its financial statements.

#### Notes to the financial statements

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 2 Significant accounting policies (Continued)

#### 2.7 Leases

#### **Transition:**

Effective 1 April 2019 (date of initial application), the Company has adopted the Indian Accounting Standard 116 on Leases ('Ind AS 116'), notified by the Ministry of Corporate Affairs, which replaces the existing lease standard Indian Accounting Standard 17 on Leases ('Ind AS 17'). The Company has applied the standard to all lease contracts existing on 1 April 2019 retrospectively with the cumulative effect of initially applying the standard recognised as an adjustment to Retained Earnings at the date of initial application. The Company has not restated comparative information. On transition for operating leases, the Company recognised a lease liability of USD 3,795,177 measured at the present value of the remaining lease payments and a Right-to-use asset of USD 3,599,498 at its carrying value, as if the standard had been applied since commencement of respective lease, discounted using the incremental borrowing rate as at 1 April 2019 (USA: 5 %). The cumulative effect on transition adjusted in retained earnings is USD 195,679. The Company has elected certain practical expedients on initial transition: (a) to apply Ind AS 116 to contracts that were previously identified as leases under Ind AS 17 on the date of initial application without any reassessment; (b) apply a single discount rate to a portfolio of leases with reasonably similar characteristics and in similar environment; (c) relied on its assessment whether leases are onerous applying Indian Accounting Standard 37 Provisions, Contingent Liabilities and Contingent Assets (Ind AS 37) immediately before the date of initial application as an alternate to performing an impairment review; (d) excluded initial direct costs from measurement of right-to-use asset at the date of initial application and accounted for those as short term leases (f) used hindsight in determining the lease term if the contract contains options to extend or terminate the lease.

The Company has accordingly modified its accounting policy on Leases as follows:

The Company enters into contract as a lessee for assets taken on lease. The Company at the inception of a contract assesses whether the contract contains a lease by conveying the right to control the use of an identified asset for a period of time in exchange for consideration. A Right-of-use asset is recognised representing its right to use the underlying asset for the lease term at the lease commencement date except in case of short term leases with a term of twelve months or less and low value leases which are accounted as an operating expense on a straight line basis over the lease term. The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred. Whenever the Company incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the conditions required by the terms and conditions of the lease, a provision for costs are included in the related Right-of-use asset. The Right-of-use assets is subsequently measured at cost less any accumulated depreciation, accumulated impairment losses, if any and adjusted for any remeasurement of the lease liability. The Right-of-use assets is depreciated using the straight-line method from the commencement date over the shorter of lease term or useful life of right-of-use asset. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognised in the statement of profit and loss.

The Company measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease payments are discounted using the interest rate implicit in the lease and if that rate cannot be readily determined the Company uses the incremental borrowing rate in the country of domicile of the leases. The lease payments shall include fixed payments, variable lease payments, where the Company is reasonably certain to exercise that option and payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease. Obligation under finance lease are secured by way of hypothecation of underlying fixed assets taken on lease. Lease payments have been disclosed under cash flow from financing activities.

Certain lease arrangements includes the option to extend or terminate the lease before the end of the lease term. Right-of-use assets and lease liabilities includes these options when it is reasonably certain that they will be exercised. The lease liabilities are remeasured with a corresponding adjustment to the related Right-of-use asset if the Company changes its assessment whether it will exercise an extension or a termination option.

# 2.8 Foreign currency

# **Functional currency**

The functional currency of the Company is the United States Dollar (USD).

# **Transactions and Translations**

Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are included in net profit in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

Gains or losses realised upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Revenue, expense and cash flow items denominated in foreign currencies are translated into the functional currency using the exchange rate in effect on the date of the transaction.

# 2.9 Provisions and contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.

# 2.10 Financial instruments

# 2.10.1 Initial recognition

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability.

#### Notes to the financial statements

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 2 Significant accounting policies (Continued)

#### 2.10.2 Classification and subsequent measurement

## a) Non-derivative financial instruments

#### i) Cash and cash equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents consist of balances with banks which are unrestricted for withdrawal and usage.

#### ii) Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### iii) Financial assets at fair value through other comprehensive income ('FVOCI')

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. The Company has made an irrevocable election to present in other comprehensive income subsequent changes in the fair value of equity investments not held for trading.

#### iv) Financial assets at fair value through profit and loss ('FVTPL')

Financial assets are measured at fair value through profit and loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of financial assets and liabilities at fair value through profit and loss are immediately recognised in statement of profit and loss.

# v) Financial liabilities

Financial liabilities are measured at amortised cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amount approximate fair value to short-term maturity of these instruments.

## vi) Equity instruments

An equity instrument is a contract that evidences residual interest in the assets of the Company after deducting all of its liabilities.

Equity instruments are recognised by the Company at the proceeds received net of direct issue cost.

## b) Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

# 2.10.3 De-recognition of financial instruments

The Company de-recognises a financial asset when the contractual rights to the cash flows from the financial assets expire or it transfers the financial assets and such transfer qualifies for de-recognition under Ind AS 109. A financial liability (or a part of financial liability) is de-recognised from the Company's balance sheet when obligation specified in the contract is discharged or cancelled or expired.

# 2.10.4 Fair value of financial instrument

In determining the fair value of its financial instrument, the Company uses the methods and assumptions based on market conditions and risk existing at each reporting date. Methods of assessing fair value result in general approximation of value, and such value may never actually be realised. For all other financial instruments, the carrying amounts approximate the fair value due to short maturity of those instruments.

# 2.11 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and items of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

# 2.12 Onerous contracts

Provisions for onerous contracts are recognised when the expected benefits to be derived from a contract are lower than the unavoidable costs of meeting the future obligations under the contract. The provision is measured at lower of the expected cost of terminating the contract and the expected net cost of fulfilling the contract.

# 2.13 Estimation of uncertainties relating to the global health pandemic from COVID-19:

The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of receivables, intangible assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Company, as at the date of approval of these financial statements has used internal and external sources of information including credit reports and related information, economic forecasts and consensus estimates from market sources on the expected future performance of the Company. The Company has performed sensitivity analysis on the assumptions used and based on current estimates expects the carrying amount of these assets will be recovered, net of provisions established.

# Notes to the financial statements (Continued)

as at 31 March 2020 (Currency: In US Dollar)

# 3 Property, plant and equipment

	Leasehold improvements	Computers	Service equipment	Office equipment	Furniture and fixture	Total
Gross block						
As at 1 April 2019	154,316	668,979	548,732	229,624	359,916	1,961,567
Additions / adjustments during the year		-	-	864	-	864
As at 31 March 2020	154,316	668,979	548,732	230,488	359,916	1,962,431
Accumulated depreciation / amortization						
As at 1 April 2019	154,316	614,604	538,274	208,888	348,912	1,864,994
Charge for the year		18,819	4,790	9,261	5,244	38,114
As at 31 March 2020	154,316	633,423	543,064	218,149	354,156	1,903,108
Net block						
As at 31 March 2020		35,556	5,668	12,339	5,760	59,323
As at 31 March 2019	-	54,375	10,458	20,736	11,004	96,573

	Leasehold improvements	Computers	Service equipment	Office equipment	Furniture and fixture	Total
Gross block						
As at 1 April 2018	154,316	632,154	550,621	225,709	359,916	1,922,716
Additions / adjustments during the year	-	36,825	-	4,074	-	40,899
Deletions during the year		-	(1,889)	(159)	-	(2,048)
As at 31 March 2019	154,316	668,979	548,732	229,624	359,916	1,961,567
Accumulated depreciation / amortization						
As at 1 April 2018	143,461	595,652	529,700	195,727	343,648	1,808,188
Charge for the year	10,855	18,952	10,463	13,320	5,264	58,854
On deletions		-	(1,889)	(159)	-	(2,048)
As at 31 March 2019	154,316	614,604	538,274	208,888	348,912	1,864,994
Net block						
As at 31 March 2019	-	54,375	10,458	20,736	11,004	96,573
As at 31 March 2018	10,855	36,502	20,921	29,982	16,268	114,528

Notes to the financial statements (Continued)

as at 31 March 2020 (Currency: In US Dollar)

#### 4 Leases

The details of Right-to-use assets held by the Company are as follows:

		Addition during the	Deletions during the year		
	Opening Balance as on	year ended	ended	Depreciation for the year	Net Carrying value
	01 April 2019	31 March 2020	31 March 2020	ended 31 March 2020	31 March 2020
Leasehold properties	3,599,498	-	-	589,099	3,010,399
	3,599,498	-	-	589,099	3,010,399

Rent includes expense towards short term lease payments amounting to USD Nil, expense towards low value leases assets amounting to USD Nil and common area maintenance charges for leased properties amounting to USD 46,123 during the year ended 31 March 2020. Further USD 148,773 is netted off as recovery of rent from fellow subsidiaries.

# Notes to the financial statements (Continued)

as at 31 March 2020 (Currency : In US Dollar)

# 5 Other intangible assets

	Software	Total
Gross block		
As at 1 April 2019	148,384	148,384
Additions	47,833	47,833
Deletions during the year		-
As at 31 March 2020	196,217	196,217
Accumulated depreciation / amortization		
As at 1 April 2019	34,403	34,403
Charge for the year	39,915	39,915
Deletions during the year	-	-
As at 31 March 2020	74,318	74,318
Net block	444.000	121 000
As at 31 March 2020	121,899	121,899
As at 31 March 2019	113,981	113,981

	Software	Total
Gross block		
As at 1 April 2018	417,937	417,937
Additions	71,828	71,828
Deletions during the year	(341,381)	(341,381)
As at 31 March 2019	148,384	148,384
Accumulated depreciation / amortization		
As at 1 April 2018	341,495	341,495
Charge for the year	34,289	34,289
Deletions during the year	(341,381)	(341,381)
As at 31 March 2019	34,403	34,403
Net block As at 31 March 2019	113,981	113,981
As at 31 March 2018	76,442	76,442

# Notes to the financial statements (Continued)

as at 31 March 2020 (Currency: In US Dollar)

		31 March 2020	31 March 2019
6	Other assets		
	(Unsecured, considered good)		
	(i) Other non-current assets		
	Prepaid expenses	5,535	7,649
		5,535	7,649
	(ii) Other current assets		
	Prepaid expenses	78,832	91,532
	Other advances	- -	1,395
		78,832	92,927
7	Trade receivables (Unsecured)		
	Considered doubtful	23,806	8,332
	Less: Allowance for doubtful debts	23,806	8,332
	Considered good	1,565,421	1,843,352
		1,565,421	1,843,352
		1,565,421	1,843,352

- a) Trade receivables are non interest bearing.
- b) No trade or other receivables are due from directors or other officers of the Company, either severally or jointly
- c) For receivables from related parties, refer note 20.

## 8 Cash and cash equivalents

	6,545,521	1,482,332
Other current financial assets Receivable from related parties	6,545,521	1,482,332
9 Other financial assets (Unsecured, considered good)		
	641,698	894,970
Less: Current account balance held in trust for customers	(40,410)	(118,106)
- earmarked balances with banks held in trust	40,410 682,108	118,106
- in current accounts	641,698	894,970
Balances with banks		
Cash on hand		

# One Advantage LLC Notes to the financial statements (Continued)

as at 31 March 2020 (Currency : In US Dollar)

# 10 Share capital

Authorised		_	_
		<u> </u>	
Issued, subscribed and p	aid-un		
issued, subscribed that p	ara up		-
a) Particulars of share	cholders holding more than 5% equity shares		
		31 March 2020	31 March 2019
		% of holding	% of holding
E' ( D '	D. G. : IIG	100	100
L.	Process Services LLC ns to a framework of capital through agreemen		100
_	d voting rights and right to 100% of profits / los	_	
		31 March 2020	31 March 201
11 Other Equity			
Retained earnings	. 64	2 270 020	( 002 524
At the commenceme		3,379,028	6,993,535
<del>-</del>	act on adoption of Ind AS 116 (Refer Note 2.7)	(195,679)	2 125 402
Add: Net profit for the		4,547,090	3,135,493
At the end of the year	nd paid during the year	7,730,439	(6,750,000 3,379,028
The time ond of the year	•	7,750,457	3,317,020
Total other equity		7,730,439	3,379,028
12 Other financial liabilit	ies		
Other current financial l	iahilities		
Employee benefits payable		182,505	163,263
Payable to related parties		229,192	409,005
, i		411,697	572,268
13 Other liabilities			
Other current liabilities			
Advance from customer		27,572	102,208
Statutory dues		10,742	13,501
		38,314	115,709
14 Provision for employed	e benefits		
Current			
Compensated absences		138,853	130,675
		138,853	130,675

#### Notes to the financial statements (Continued)

for the year ended 31 March 2020

(Currency: In US Dollar)

**Year ended 31 March 2020** 31 March 2019

#### 15 Revenue from operations

Sale of services	15,689,173	14,043,620
	15,689,173	14,043,620

The Company provides transaction processing and revenue cycle management services for customers in the healthcare industry and operates in the US geography only.

Revenues in excess of invoicing are classified as contract assets (which is referred as unbilled revenues). Changes in contract assets are directly attributable to revenue recognised based on the accounting policy defined and the invoicing done during the year. Applying the practical expedient as given in Ind AS 115, the Company has not disclosed the remaining performance obligation related disclosures as the revenue recognised corresponds directly with the value to the customer of the company's performance completed to date.

#### 16 Employee benefits expenses

Salaries and wages	5,096,522	5,313,676
Contribution to social security and other benefits	35,963	34,583
Staff welfare expenses	548,181	638,652
	5,680,666	5,986,911
17 Finance costs		
Interest expense on leased liabilities	175,801	-
	175,801	-
18 Other expenses		
Rent (net of recoveries)	(102,650)	443,975
Cars and other hire charges	34,679	143,484
Repairs, maintenance and upkeep	35,219	44,318
Computer expenses	407,227	343,972
Legal and professional fees	1,614,012	1,333,634
Connectivity, Information and Communication Expenses	1,764,166	1,709,092
Travel and conveyance	30,854	48,332
Insurance	23,977	30,977
Printing and stationery	23,149	17,920
Marketing and Support fees	16,135	14,536
Rates and taxes	83,941	59,168
Recruitment and Training Expense	4,864	4,639
Bank administration charges	499,072	385,741
Provision for doubtful debts (net)	15,473	3,584
Allocated Corporate Cost	168,370	241,826
Miscellaneous expenses		2,875
	4,618,488	4,828,073

#### Notes to the financials statements (Continued)

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 19 Financial instruments

#### I. Financial instruments by category:

The carrying value and fair value of financial instruments by categories as of 31 March 2020 were as follows:

	Amortized cost	FVTPL	FVOCI	Total carrying amount	Total fair value
Financial assets					
Trade receivables	1,565,421	-	_	1,565,421	1,565,421
Cash and cash equivalents	641,698	-	-	641,698	641,698
Other financial assets	6,545,521	-	-	6,545,521	6,545,521
Total	8,752,640	-	-	8,752,640	8,752,640
Financial liabilities					
Trade payables	410,094	-	-	410,094	410,094
Lease liabilities	3,299,231	-	-	3,299,231	3,299,231
Other financial liability	411,697	-	-	411,697	411,697
Total	4,121,022	-	-	4,121,022	4,121,022

The carrying value and fair value of financial instruments by categories as of 31 March 2019 were as follows:

	Amortized cost	FVTPL	FVOCI	Total carrying amount	Total fair value
Financial assets					
Trade receivables	1,843,352	-	-	1,843,352	1,843,352
Cash and cash equivalents	894,970	-	-	894,970	894,970
Other financial assets	1,482,332	-	-	1,482,332	1,482,332
Total	4,220,654	-	-	4,220,654	4,220,654
Financial liabilities					
Trade payables	334,104	-	_	334,104	334,104
Other financial liability	572,268	-	-	572,268	572,268
Total	906,372	-	_	906,372	906,372

Fair value hierarchy for the above stated financial assets and liabilities is using measurement principles at Level 3 as at 31 March 2020 and 31 March 2019.

### II. Financial risk management:

#### **Financial risk factors:**

The Company's activities are exposed to a variety of financial risks: market risk, credit risk, and liquidity risk. The Company's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The primary market risk to the Company is foreign exchange risk. The Company uses derivative financial instruments to mitigate foreign exchange related risk exposures. The Company's exposure to credit risk is influenced mainly by the individual characteristic of each customer and the concentration of risk from the top few customers.

## a) Market risk

The Company operates in the US and there are no major transactions outside the US. So there is no major market risk for the Company.

#### b) Credit risk

Credit risk refers to the risk of default on its obligation by the counterparty resulting in a financial loss. The maximum exposure to the credit risk at the reporting date is primarily from trade receivables amounting to USD 1,565,421 as at 31 March 2020 (31 March 2019: USD 1,843,352) and unbilled revenue amounting to USD Nil (31 March 2019: USD Nil). Credit risk has always been managed by the Company by continuously monitoring the credit worthiness of customers to which the Company grants credit terms in the normal course of business. Expected credit losses are accounted on financial assets based on the measurement criteria as defined in the policy. A default on a financial asset is when there is a significant increase in the credit risk which is evaluated based on the business environment.

### Notes to the financials statements (Continued)

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 19 Financial instruments (Continued)

#### c) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to manage liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risk to the Company's reputation.

The following are contractual maturities of Lease Liabilities on an undiscounted basis as at 31 March 2020:

Particulars	Amount
Less than one year	689,958
One to five years	2,816,222
More than five years	240,451
Total	3,746,631

Future cash outflows in respect of certain leasehold properties to which the Company is potentially exposed as a lessee that are not reflected in the measurement of the lease liabilities include exposures from options of extension and termination. In assessing whether the Company is reasonably certain to exercise an option to extend a lease, or not to exercise an option to terminate a lease, the Management has considered all relevant facts and circumstances that create an economic incentive for the Company as a lessee to exercise the option to extend the lease or not to exercise the option to terminate the lease as at 31 March 2020. The Company shall revise the lease term when there is a change in the facts and circumstances.

The table below provides details regarding the contractual maturities of significant financial liabilities as at 31 March 2020 and 31 March 2019:

	31 March 2020		31 March 2019	
	Less than	More than	Less than	More than
	1 Year	1 year	1 Year	1 year
Trade payables	410,094	-	334,104	-
Lease liabilities	540,029	2,759,202	-	-
Other financial liabilities	411,697	-	572,268	-

# Notes to the financial statements (Continued)

for the year ended 31 March 2020 (Currency: In US Dollar)

## 20 Related party transactions

Details of related parties including summary of transactions entered into during the year ended 31 March 2020 are summarized below:

Ultimate Holding Company	CESC Ventures Limited (formerly known as RP-SG Business Process Services Limited)
Holding Company	Firstsource Group USA Inc.
	Firstsource Solutions Limited
	Firstsource Business Process Services LLC
Fellow Subsidiary Companies	Kolkata Games and Sports Private Limited
	Quest Properties India Limited (QPIL)
	Metromark Green Commodities Private Limited
	Guiltfree Industries Limited
	Bowlopedia Restaurants India Limited
	Herbolab India Private Limited
	Accurate Commodeal Private Limited
	Apricot Foods Private Limited
	Firstsource Dialog Solutions (Private) Limited
	Firstsource Transaction Services LLC
	Firstsource Solution UK Limited
	Firstsource Process Management Services Limited
	Medassist Holding, LLC
	Firstsource Advantage LLC
	Firstsource BPO Ireland Limited
	Firstsource Business Process Services LLC
	Firstsource Solutions USA LLC
	Sourcepoint Fulfillment Services, Inc (formerly known as ISGN Fulfillment Services, Inc)
	Sourcepoint Inc. (formerly known as ISGN Solutions, Inc.)
	ISGN Fulfillment Agency LLC (ceased w.e.f. 24th June 2019)
Trust controlled by Ultimate Holding Company	RP - Sanjiv Goenka Group CSR Trust (RPSG CSR Trust)
Directors	Venkat Raman
	Randall Shafer

# Particulars of related party transactions:

Name of the related party	Description	Transaction value during year ended Amount in USD	Transaction value during year ended Amount in USD		USD
		31 March 2020	31 March 2019	31 March 2020	31 March 2019
E' 4 C 1 4'	Recovery of expenses	243,221	-	-	-
Firstsource Solutions Limited	Reimbursement of expenses	170,539	244,425	-	-
	Receivable / (Payable)	-	-	(169,539)	(242,221)
	Reimbursement of expenses	38,781	57,175	-	-
Firstsource Group USA Inc	Recovery of expense	126	1,133	-	-
	Receiveable / (Payable)	-	-	6,205,416	1,482,332
	Reimbursement of expenses	7,053	4,976	-	-
Firstsource Transcation Services LLC	Recovery of expense	6,753	1,953	-	-
54111065 2226	Receivable / (Payable)	-	-	(2,993)	(2,692)
	Reimbursement of expenses	2,095,901	1,588,351	-	-
Medassit Holding LLC	Recovery of expense	305,783	126,492	-	-
	Receivable / (Payable)	-	-	(25,606)	(127,936)
	Reimbursement of expenses	857,236	934,106	-	-
Firstsource Advantage LLC	Recovery of expense	98,341	103,901	-	-
	Receivable / (Payable)	-	-	(31,054)	(36,156)
Firstsource Business	Interim dividend paid	-	6,750,000	-	-
Process Services LLC	Receivable / (Payable)	-	-	-	-
Sourcepoint Fulfillment	Reimbursement of expense	9,895	-		
Services, Inc	Receivable / (Payable)	-	-	340,105	-

#### Notes to the financial statements (Continued)

for the year ended 31 March 2020 (Currency: In US Dollar)

#### 21 Segment reporting

As per Ind AS 108 - Operating Segment, if a financial report contains both consolidated financial statements of a parent that is within the scope of this Ind AS as well as the parent's separate financial statements, segment information is required only in the consolidated financial statements. Accordingly, information required to be presented under Ind AS 108 - Operating Segment has been given in the consolidated financial statements of Firstsource Solutions Limited ('the Holding Company').

#### 22 Capital and other commitments and contingent liabilities

The Company has capital commitments of USD 1,350 as at 31 March 2020 (31 March 2019: 1,198). There are no contingent liabilities as at 31 March 2020. (31 March 2019: USD Nil)

#### 23 Subsequent events

The Company evaluated subsequent events from the balance sheet date through 9 July 2020 and determined there are no material items to report.

As per our report of even date attached.

#### For DELOITTE HASKINS & SELLS LLP

For and on behalf of the Board of Directors

**Chartered Accountants** 

Firm's Registration No: 117366W/W-100018

G. K. Subramaniam

Partner

Director

Director

Director

Membership No: 109839