

## **One Advantage LLC**

Special Purpose Financial statements  
together with the Independent Auditors' Report  
for the year ended 31 March 2018

## **One Advantage LLC**

### **Special Purpose Financial statements together with the Independent Auditors' Report** *for the year ended 31 March 2018*

#### ***Contents***

Independent auditors' report

Balance sheet

Statement of profit and loss

Statement of changes in equity

Cash flow statement

Notes to the special purpose financial statements

**INDEPENDENT AUDITORS' REPORT**

**TO THE BOARD OF DIRECTORS  
FIRSTSOURCE SOLUTIONS LIMITED**

**Report on the Special Purpose Standalone Financial Statements**

We have audited the accompanying Special Purpose Standalone Financial Statements of One Advantage LLC (the 'Company'), which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss, the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended, and a summary of the significant accounting policies and other explanatory information.

**Management's Responsibility for the Special Purpose Standalone Financial Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and the cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act, read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016 ('Ind AS').

This responsibility also includes maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Special Purpose Standalone Financial Statements that give a true and fair view and free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these Special Purpose Standalone Financial Statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit of the Special Purpose Standalone Financial Statements in accordance with the Standards on Audit specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Special Purpose Standalone Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the

assessment of risks of material misstatement of the Special Purpose Standalone Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Special Purpose Standalone Financial Statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Special Purpose Standalone Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Special Purpose Standalone Financial Statements.

### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Special Purpose Standalone Financial Statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2018, and its Profit and its cash flows for the year ended on that date.

### **Other Matter**


The comparative financial information of the Company for the year ended March 31, 2017 prepared in accordance with Ind AS included in these Special Purpose Standalone Financial Statements have been audited by another auditor. The report of the other auditor on these comparative financial information dated May 5, 2017 expressed an unmodified opinion.

Our report on the Special Purpose Standalone Financial Statements is not modified in respect of this matter.

### **Restriction on Distribution and Use**

The Special Purpose Standalone Financial Statements have been prepared for the limited purpose of facilitating the preparation of the consolidated financial statements of Firstsource Solutions Limited as at and for the year ended March 31, 2018 in accordance with Generally Accepted Accounting Principles in India ('Indian GAAP') and to assist Firstsource Solutions Limited, the holding company to comply with the requirements of Section 129(3) of the Act. As a result, the Special Purpose Standalone Financial Statements may not be suitable for another purpose. Our report is intended solely for the information and use of the Board of Directors of the Firstsource Solutions Limited for the preparation of their consolidated financial statements and compliance with the requirements of Section 129(3) as aforesaid and is not intended to be and should not be used by anyone other than the specified parties.

For **DELOITTE HASKINS & SELLS LLP**  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)

  
**G. K. SUBRAMANIAM**  
Partner  
(Membership No. 109839)

# One Advantage LLC

## Balance sheet

as at 31 March 2018

(Currency : In US Dollar)

	Note	31 March 2018	31 March 2017
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	3	114,528	137,278
Other intangible assets	3	76,442	-
<b>Total non-current assets</b>		<u>190,970</u>	<u>137,278</u>
<b>Current assets</b>			
<b>Financial assets</b>			
Trade receivables	4	1,340,513	1,377,194
Cash and cash equivalents	5	260,785	394,453
Other financial assets	6	5,850,503	3,821,685
Other current assets	7	93,171	50,546
<b>Total current assets</b>		<u>7,544,972</u>	<u>5,643,878</u>
<b>Total assets</b>		<u><u>7,735,942</u></u>	<u><u>5,781,156</u></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Equity share capital		-	-
Other equity	8	6,993,535	4,960,376
<b>Total equity</b>		<u>6,993,535</u>	<u>4,960,376</u>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
<b>Financial liabilities</b>			
Trade payables		475,603	602,699
Other financial liabilities	9	-	31,518
Provisions for employee benefits	10	154,861	142,045
Other current liabilities	11	111,943	44,518
<b>Total current liabilities</b>		<u>742,407</u>	<u>820,780</u>
<b>Total equity and liabilities</b>		<u><u>7,735,942</u></u>	<u><u>5,781,156</u></u>

### Significant accounting policies

The accompanying notes from 1 to 21 are an integral part of these financial statements.

As per our report of even date attached.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants

Firm's Registration No: 117366W/W-100018

For and on behalf of the Board of Directors

  
G K Subramaniam

Partner

Membership No: 109839

13 July 2018

Mumbai



Arjun Mitra  
Director



Thomas Estoparc  
Director

# One Advantage LLC

## Statement of profit and loss

for the year ended 31 March 2018

(Currency : In US Dollar)

		Year ended	
	Note	31 March 2018	31 March 2017
<b>INCOME</b>			
Revenue from operations			
<b>Total income</b>	12	<u>13,194,229</u>	<u>13,531,455</u>
		<u>13,194,229</u>	<u>13,531,455</u>
<b>EXPENSES</b>			
Services rendered by business associates and others		9,148	10,288
Employee benefits expenses	13	6,218,575	6,269,912
Depreciation and amortization expense	3	58,740	55,121
Other expenses	14	4,874,607	4,234,951
<b>Total expenses</b>		<u>11,161,070</u>	<u>10,570,272</u>
<b>Profit before tax</b>		<u>2,033,159</u>	<u>2,961,183</u>
<b>Tax expense</b>			
Current tax		-	-
Deferred tax		-	-
<b>Profit for the year</b>		<u>2,033,159</u>	<u>2,961,183</u>
<b>Other comprehensive income</b>			
<b>Total other comprehensive income, net of taxes</b>		-	-
<b>Total comprehensive income for the year</b>		<u>2,033,159</u>	<u>2,961,183</u>

### Significant accounting policies

The accompanying notes from 1 to 21 are an integral part of these financial statements.

As per our report of even date attached.

2

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No: 117366W/W-100018

For and on behalf of the Board of Directors

G K Subramaniam

Partner

Membership No: 109839

13 July 2018

Mumbai

Arjun Mitra

Arjun Mitra

Director

Thomas Estopare

Thomas Estopare

Director

**One Advantage LLC**  
**Statement of changes in equity**  
*for the year ended 31 March 2018*  
 (Currency : In US Dollar)

**Statement of Changes in Equity**

	Equity share capital	Attributable to Reserve and Retained earnings	Total
Balance as at 1 April 2017	-	4,960,376	4,960,376
Profit for the year	-	2,033,159	2,033,159
<b>Balance as at the 31 March 2018</b>	<b>-</b>	<b>6,993,535</b>	<b>6,993,535</b>

	Equity share capital	Attributable to Reserve and Retained earnings	Total
Balance as at 1 April 2016	-	1,999,193	1,999,193
Profit for the year	-	2,961,183	2,961,183
<b>Balance as at the 31 March 2017</b>	<b>-</b>	<b>4,960,376</b>	<b>4,960,376</b>


As per our report of even date attached.

**For DELOITTE HASKINS & SELLS LLP**

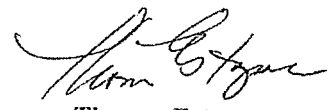
Chartered Accountants

Firm's Registration No: 117366W/W-100018

**For and on behalf of the Board of Directors**

  
**G K Subramaniam**  
 Partner  
 Membership No: 109839  
 13 July 2018  
 Mumbai

  
**Arjun Mitra**  
 Director

  
**Thomas Estopare**  
 Director

# One Advantage LLC

## Statement of cash flows

for the year ended 31 March 2018

(Currency : In US Dollar)

	31 March 2018	31 March 2017
<b>Cash flow from operating activities</b>		
Profit before tax	2,033,159	2,961,183
Adjustments for		
Depreciation and amortisation	58,740	55,121
Provision for doubtful debts written off / (written back)	3,535	32
(Gain) / loss on sale of fixed assets, net		
Finance costs		
Interest income		
Operating cash flow before changes in working capital	2,095,434	3,016,336
Changes in working capital		
Decrease / (Increase) in trade receivables	33,146	(304,295)
Decrease / (Increase) in loans and advances and other assets	(2,071,443)	(2,769,384)
(Decrease) / Increase in liabilities and provisions	(78,373)	(125,119)
Net changes in working capital	(2,116,670)	(3,198,798)
Income taxes paid	-	-
Net cash generated from / (used in) operating activities (A)	(21,236)	(182,462)
<b>Cash flow from investing activities</b>		
Interest income received	-	-
Purchase of property plant and equipment and intangible asstes	(112,432)	(72,250)
Sale of fixed assets	-	-
Net cash generated from / (used in) investing activities (B)	(112,432)	(72,250)
<b>Cash flow from financing activities</b>		
Interest paid	-	-
Net cash generated from / (used in) financing activities (C)	-	-
Net Increase / (decrease) in cash and cash equivalents at the end of the year (A+B+C)	(133,668)	(254,712)
Cash and cash equivalents at the beginning of the year	394,453	649,165
Cash and cash equivalents at the end of the year	260,785	394,453

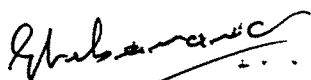
### Notes to the cash flow statement

Cash and cash equivalents consist of cash on hand and balances with bank. Cash and cash equivalents included in the cash flow statement comprise the following balance sheet amounts:

	31 March 2018	31 March 2017
Cash on hand	-	-
Balances with banks	-	-
- in current accounts	260,785	394,453
Cash and cash equivalents	260,785	394,453

As per our report of even date attached.  
For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
Firm's Registration No: 117366W/W-100018

For and on behalf of the Board of Directors

  
G K Subramaniam  
Partner  
Membership No: 109839  
13 July 2018  
Mumbai

  
Arjun Mitra  
Director

  
Thomas Estopare  
Director



# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

### 1 Company overview

One Advantage LLC (the 'Company') was incorporated under the laws of the state of Delaware on 6 August 2014. The Company is engaged in the business of debt collection services mainly of healthcare business throughout the United States of America.

The Company is a wholly owned Subsidiary of Firstsource Business Process Services LLC incorporated under the laws of the state of Delaware.

#### *Basis of Preparation and Statement of compliance*

The special purpose financial statements are prepared in accordance with Indian Accounting Standards (Ind AS), under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values and the provisions of the Companies Act, 2013 (the 'Act') (to the extent notified). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016 (the 'Rules').

These special purpose financial statements have been prepared for the limited purpose of facilitating the preparation of the consolidated financial statements of Firstsource Solutions Limited, the Holding Company, as at and for the year ended March 31, 2018 in accordance with Generally Accepted Accounting Principles in India ('Indian GAAP') and to assist the Holding Company Firstsource Solutions Limited to comply with the requirements of section 129(3) of the Act.

These special purpose financial statements were approved by the Board of Directors of Firstsource Solutions Limited the Holding Company, and authorised for issue on 7 May 2018.

### 2 Significant accounting policies

#### 2.1 Use of estimates

The preparation of the financial statements in conformity with Ind AS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities on the date of the financial statements and the reported amount of income and expenses for the period. Management believes that the estimates made in the preparation of financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revisions to accounting estimates are recognised prospectively in current and future periods. Application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in these financial statements have been disclosed in Note 2.1.1.

# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

### 2.1 *Use of estimates (Continued)*

#### 2.1.1 *Critical accounting estimates*

##### **a** **Income taxes**

The Company's major tax jurisdiction is United States of America. Significant judgments are involved in determining the provision for income taxes, including amount expected to be paid / recovered for uncertain tax positions. Also refer to Note 2.6.

##### **b** **Property, plant and equipment and Intangible assets**

The charge in respect of periodic depreciation / amortisation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of the Company's assets are determined by management at the time the asset is acquired, and are reviewed periodically, including at each financial year end. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.

### 2.2 *Revenue recognition*

Revenue from contact center and transaction processing services comprises from time / unit price based service contracts. Revenue from time / unit price based contracts is recognised as services are rendered and is billed in accordance with the contractual terms specified in the customer contracts. Unbilled receivables represent costs incurred and revenues recognised on contracts to be billed in subsequent periods as per the terms of the contract.

Dividend income is recognised when the right to receive dividend is established.

For all instruments measured either at amortised cost or at fair value through other comprehensive income, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset or to the amortised cost of a financial liability. When calculating the effective interest rate, the Group estimates the expected cash flows by considering all the contractual terms of the financial instrument but does not consider the expected credit losses.

# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

### 2 Significant accounting policies (Continued)

#### 2.3 Property, plant and equipment and Intangible assets

Property, plant and equipment and intangible assets are stated at cost less accumulated depreciation and impairment, if any. Cost includes freight, duties, taxes and incidental expenses related to acquisition and installation of the property, plant and equipment. Depreciation / Amortisation on property, plant and equipment and intangible assets is provided pro-rata to the period of use based on management's best estimate of useful lives of the assets as summarised below:

Asset category	Useful life (in years)
<b>Tangible assets</b>	
Leasehold improvements	Lease term or 5 years, whichever is shorter
Service equipment*	2 – 5
Computers*	2 – 4
Office Equipment*	2 – 5
Furniture and Fixtures*	2 – 5
<b>Intangible assets</b>	
Software*	2 – 4
* For these class of assets, based on internal assessment and independent technical evaluation carried out by external valuers, the management believes that the useful lives as given above best represent the period over which management expects to use these assets. Hence the useful lives for these assets is different from the useful lives as prescribed under Part C of Schedule II to the Companies Act, 2013.	

Depreciation and amortisation methods, useful lives and residual values are reviewed periodically at the end of each financial year.

#### 2.4 Impairment

##### a. Financial assets

The Company recognises loss allowances using the expected credit loss ('ECL') model for the financial assets which are not fair valued through profit and loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12 month expected credit losses or at an amount equal to the life time expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition.

##### b. Non-financial assets

##### i Property, plant and equipment and Intangible assets

Property, plant and equipment and Intangible assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit ('CGU') to which the asset belongs.

If such assets are considered to be impaired, the impairment to be recognised in the statement of profit and loss is measured by the amount by which the carrying value of the assets exceeds the estimated recoverable amount of the asset. An impairment loss is reversed in the statement of profit and loss if there has been a change in the estimates used to determine the recoverable amount. The carrying amount of the asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated amortization or depreciation) had no impairment loss been recognised for the asset in prior years.

# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

## 2 Significant accounting policies (Continued)

### 2.5 Employee benefits

#### *Defined contribution plans*

The Company has a savings and investment plan under section 401 (k) of the Internal Revenue Code of the United States of America. This is a defined contribution plan. Contribution made under the plan are charged to the statement of profit and loss in the period in which that accrue. The Company has no further obligation to the plan beyond its monthly contribution. Other retirement benefits, including social security and medicare, are accrued based on the amounts payable as per local regulations.

#### *Compensated absences*

Employees of the Company are entitled to compensated absences, the employees can carry-forward a portion of the unutilised accrued compensated absence and utilise it in future periods or receive cash compensation at termination of employment for the unutilised accrued compensated absence. The Company records an obligation for compensated absences in the period in which the employee renders the services that increase this entitlement.

The Company measures the expected cost of compensated absences as the additional amount that the Company expects to pay as a result of the unused entitlement that has accumulated at the balance sheet date.

### 2.6 Taxation

#### *Current income taxes*

Income-tax expense comprises current tax (i.e. amount of tax for the year determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the year). The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be recognised.

The Income tax liability and Deferred Tax Asset and Liability are computed on a combined basis and a combined tax return is filed for all subsidiaries of Firstsource Solutions Limited operating in the United States of America and the charge, the asset and the liability is accounted on a combined basis by Firstsource Group USA, Inc. (parent company in the United States of America) in its financial statements. Deferred Tax Asset and Liability and Income tax charge accounted in these Special Purpose Financial Statements relate only to the pre-acquisition period and adjustments thereof.

### 2.7 Leases

#### *Operating lease*

Lease arrangements where the risks and rewards incidental to ownership of an asset substantially vest with the lessor, are recognised as operating lease. Operating lease payments are recognised on a straight line basis over the lease term, unless the increase is on account of inflation, in the statement of profit and loss.

# One Advantage LLC

## Notes to the financial statements

*for the year ended 31 March 2018*

(Currency : In US Dollar)

### **2.8      *Foreign currency***

#### **Functional currency**

The functional currency of the Company is the US Dollar (USD) .

#### **Transactions and Translations**

Foreign currency denominated monetary assets and liabilities are translated into the relevant functional currency at exchange rates in effect at the balance sheet date. The gains or losses resulting from such translations are included in net profit in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of transaction.

Gains or losses realised upon settlement of foreign currency transactions are included in determining net profit for the period in which the transaction is settled. Revenue, expense and cash flow items denominated in foreign currencies are translated into the functional currency using the exchange rate in effect on the date of the transaction.

### **2.9      *Provisions and contingencies***

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

### **2 Significant accounting policies (Continued)**

#### **2.9 Provisions and contingencies(Continued)**

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.

#### **2.1 Financial instruments**

##### **2.10.1 Initial recognition**

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability.

##### **2.10.2 Classification and subsequent measurement**

###### **a) Non-derivative financial instruments**

###### **i) Cash and cash equivalents**

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents consist of balances with banks which are unrestricted for withdrawal and usage.

###### **ii) Financial assets at amortised cost**

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

###### **iii) Financial assets at fair value through other comprehensive income ('FVOCI')**

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. The Company has made an irrevocable election to present in other comprehensive income subsequent changes in the fair value of equity investments not held for trading.

# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

### 2 Significant accounting policies (*Continued*)

#### 2.10 Financial instruments (*Continued*)

##### 2.10.2 Classification and subsequent measurement (*Continued*)

##### iv) Financial assets at fair value through profit and loss ('FVTPL')

Financial assets are measured at fair value through profit and loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of financial assets and liabilities at fair value through profit and loss are immediately recognised in statement of profit and loss.

##### v) Financial liabilities

Financial liabilities are measured at amortised cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amount approximate fair value to short-term maturity of these instruments.

##### vi) Equity instruments

An equity instrument is a contract that evidences residual interest in the assets of the Company after deducting all of its liabilities.

Equity instruments are recognised by the Company at the proceeds received net of direct issue cost.

##### b) Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

##### 2.10.3 De-recognition of financial instruments

The Company de-recognises a financial asset when the contractual rights to the cash flows from the financial assets expire or it transfers the financial assets and such transfer qualifies for de-recognition under Ind AS 109. A financial liability (or a part of financial liability) is de-recognised from the Company's balance sheet when obligation specified in the contract is discharged or cancelled or expired.

# One Advantage LLC

## Notes to the financial statements

for the year ended 31 March 2018

(Currency : In US Dollar)

### 2 Significant accounting policies (Continued)

#### 2.10 Financial instruments (Continued)

##### 2.10.4 Fair value of financial instrument

In determining the fair value of its financial instrument, the Company uses the methods and assumptions based on market conditions and risk existing at each reporting date. Methods of assessing fair value result in general approximation of value, and such value may never actually be realised. For all other financial instruments, the carrying amounts approximate the fair value due to short maturity of those instruments.

#### 2.11 Cash flow statement

Cash flows are reported using the indirect method, whereby profit for the period is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and items of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

#### 2.12 Onerous contracts

Provisions for onerous contracts are recognised when the expected benefits to be derived from a contract are lower than the unavoidable costs of meeting the future obligations under the contract. The provision is measured at lower of the expected cost of terminating the contract and the expected net cost of fulfilling the contract.

#### 2.13 Recent accounting pronouncements

##### **Ind AS 21 Foreign currency transactions and advance consideration:**

On 28 March 2018, MCA has notified the Companies (Indian Accounting Standards) Amendment Rules, 2018 containing Appendix B to Ind AS 21, Foreign currency transactions and advance consideration which clarifies the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income, when an entity has received or paid advance consideration in a foreign currency. This amendment will come into force from 1 April 2018. The Company has evaluated the effect of this on the financial statements and the impact is not material.

##### **Ind AS 115 Revenue from Contract with Customers:**

On 28 March 2018, Ministry of Corporate Affairs has notified the Ind AS115, Revenue from Contract with Customers. The core principle of the new standard is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Further the new standard requires enhanced disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The effective date for adoption of Ind AS 115 is financial periods beginning on or after 1 April 2018. The effect on adoption of Ind AS 115 on the financial statements is expected to be insignificant.



One Advantage LLC  
Notes to the financial statements (Continued)  
as at 31 March 2018  
(Currency : in US Dollar)

3 Property, plant and equipment and intangible assets

Particulars	Tangible Asset				Intangible Asset	
	Leasehold improvements	Service Equipment	Computers	Office equipment	Furniture and fixture	Total
Gross block (at deemed cost)						
As at 1 April 2017	1,54,316	5,50,621	5,98,238	2,23,749	3,59,916	18,86,840
Additions / adjustments during the year	-	-	33,916	1,960	-	35,876
Deletions during the year	-	-	-	-	-	-
As at 31 March 2018	1,54,316	5,50,621	6,32,154	2,25,709	3,59,916	19,22,716
Accumulated depreciation / amortization						
As at 1 April 2017	1,22,343	5,15,600	5,91,665	1,81,570	3,38,384	17,49,562
Charge for the year	21,118	14,100	3,987	14,157	5,264	58,626
On deletions / adjustments during the year	-	-	-	-	-	-
As at 31 March 2018	1,43,461	5,29,700	5,95,652	1,95,727	3,43,648	18,08,188
Net block						
As at 31 March 2018	10,855	20,921	36,502	29,982	16,268	1,14,528
As at 31 March 2017	31,973	35,021	6,573	42,179	21,532	1,37,278

Particulars	Tangible Asset				Intangible Asset	
	Leasehold improvements	Service Equipment	Computers	Office equipment	Furniture and fixture	Total
Gross block (at deemed cost)						
As at 1 April 2016	1,54,316	5,27,474	5,95,531	1,99,205	3,36,112	18,12,638
Additions / adjustments during the year	-	23,147	2,707	24,544	23,804	74,202
Deletions during the year	-	-	-	-	-	-
As at 31 March 2017	1,54,316	5,50,621	5,98,238	2,23,749	3,59,916	18,86,840
Accumulated depreciation / amortization						
As at 1 April 2016	1,01,225	5,03,008	5,86,566	1,69,146	3,34,723	16,94,668
Charge for the year	21,118	12,592	5,099	12,424	3,661	54,894
On deletions / adjustments during the year	-	-	-	-	-	-
As at 31 March 2017	1,22,343	5,15,600	5,91,665	1,81,570	3,38,384	17,49,562
Net block						
As at 31 March 2017	31,973	35,021	6,573	42,179	21,532	1,37,278
As at 31 March 2016	53,091	24,466	8,965	30,059	1,389	1,17,970

# One Advantage LLC

## Notes to the financial statements (Continued)

as at 31 March 2018

(Currency : In US Dollar)

	31 March 2018	31 March 2017
<b>4 Trade receivables</b>		
<i>(Unsecured)</i>		
Considered doubtful	4,749	1,214
Less: Impairment allowance	(4,749)	(1,214)
	-	-
Considered good	13,40,513	13,77,194
	<b>13,40,513</b>	<b>13,77,194</b>

a) Trade receivables are non interest bearing.

b) No trade or other receivables are due from directors or other officers of the Company, either severally or jointly

c) For receivables from related parties, refer note 17.

## 5 Cash and cash equivalents

Cash on hand

Balances with banks

-in current accounts

-in trust accounts

2,60,785 3,94,453  
94,106 27,679

3,54,891 4,22,132  
-94,106 -27,679

**2,60,785 3,94,453**

Less: Current account balance held in trust for customers

## 6 Other financial assets

*(Unsecured, considered good)*

**Other current financial assets**

Advances to Related parties

58,50,503 38,21,685

**58,50,503 38,21,685**

## 7 Other current assets

Prepaid expenses

93,171 50,546

**93,171 50,546**

# One Advantage LLC

## Notes to the financial statements (Continued)

as at 31 March 2018

(Currency : In US Dollar)

31 March 2018

31 March 2017

### 8 Share capital

#### Authorised

-	-
-	-

#### Issued, subscribed and paid-up

-	-
-	-

#### a) Particulars of shareholders holding more than 5% equity shares

	31 March 2018 % of holding	31 March 2017 % of holding
Firstsource Business Process Services LLC	100	100

Management confirms to a framework of capital through agreement without any contributions thereby providing 100% ownership and voting rights and right to 100% of profits / losses. Hence, the financials do not disclose any Earnings per share value.

# One Advantage LLC

## Notes to the financial statements (Continued)

as at 31 March 2018

(Currency : In US Dollar)

31 March 2018

31 March 2017

### 9 Other financial liabilities

#### Other current financial liabilities

Book credit in bank account

-	31,518
-	31,518

### 10 Provision for employee benefits

#### Current

Compensated absences

1,54,861	1,42,045
1,54,861	1,42,045

### 11 Other liabilities

#### Other current liabilities

Advance received from customers

Statutory Dues

91,106	24,679
20,837	19,839
1,11,943	44,518

# One Advantage LLC

## Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Currency : In US Dollar)

Year ended  
31 March 2018      31 March 2017

### 12 Revenue from operations

Sale of services	1,31,94,229	1,35,31,455
	<u>1,31,94,229</u>	<u>1,35,31,455</u>

### 13 Employee benefits expense

Salaries and wages	55,18,307	56,47,075
Contribution to social security and other benefits	34,601	37,538
Staff welfare expenses	6,65,667	5,85,299
	<u>62,18,575</u>	<u>62,69,912</u>

### 14 Other expenses

Rent	4,50,395	4,17,122
Car and other hire charges	59,555	39,126
Repairs, maintenance and upkeep	47,324	40,148
Computer expenses	3,86,910	3,91,054
Legal and professional fees	13,00,159	13,00,718
Information and communication expenses	17,82,504	14,60,846
Travel and conveyance	75,724	44,219
Insurance	40,338	51,151
Miscellaneous expenses	5,391	5,210
Printing and stationery	31,984	35,469
Marketing and Support fees	46,042	25,019
Rates and taxes	2,352	13,611
Bank administration charges	4,26,440	4,11,226
Provision for doubtful debts/ written off/ (written back), net	3,535	32
Allocated Corporate Cost	2,15,954	-
	<u>48,74,607</u>	<u>42,34,951</u>

One Advantage LLC  
Notes to the financial statements (Continued)  
for the year ended 31 March 2018  
(Currency : In US Dollar)

15 Financial instruments

L Financial instruments by category:

The carrying value and fair value of financial instruments by categories as of 31 March 2018 were as follows:

	Amortized cost	FVTPL	FVOCI	Total carrying amount	Total fair value
<b>Financial assets</b>					
Trade receivables	13,40,513	-	-	13,40,513	13,40,513
Cash and cash equivalents	2,60,785	-	-	2,60,785	2,60,785
Other financial assets	58,50,503	-	-	58,50,503	58,50,503
<b>Total</b>	<b>74,51,801</b>	<b>-</b>	<b>-</b>	<b>74,51,801</b>	<b>74,51,801</b>
<b>Financial liabilities</b>					
Other financial liability	-	-	-	-	-
Trade payables	4,75,603	-	-	4,75,603	4,75,603
<b>Total</b>	<b>4,75,603</b>	<b>-</b>	<b>-</b>	<b>4,75,603</b>	<b>4,75,603</b>

The carrying value and fair value of financial instruments by categories as of 31 March 2017 were as follows:

	Amortized cost	FVTPL	FVOCI	Total carrying amount	Total fair value
<b>Financial assets</b>					
Trade receivables	13,77,194	-	-	13,77,194	13,77,194
Cash and cash equivalents	3,94,453	-	-	3,94,453	3,94,453
Other financial assets	38,21,685	-	-	38,21,685	38,21,685
<b>Total</b>	<b>55,93,332</b>	<b>-</b>	<b>-</b>	<b>55,93,332</b>	<b>55,93,332</b>
<b>Financial liabilities</b>					
Other financial liability	31,518	-	-	31,518	31,518
Trade payables	6,02,699	-	-	6,02,699	6,02,699
<b>Total</b>	<b>6,34,217</b>	<b>-</b>	<b>-</b>	<b>6,34,217</b>	<b>6,34,217</b>

Fair value hierarchy for the above stated financial assets and liabilities is using measurement principles at Level 3 as at 31 March 2018 and 31 March 2017.

II. Financial risk management:

Financial risk factors:

The Company's activities are exposed to a variety of financial risks: market risk, credit risk, and liquidity risk. The Company's primary focus is to foresee the unpredictability of financial markets and seek to minimize potential adverse effects on its financial performance. The primary market risk to the Company is foreign exchange risk. The Company uses derivative financial instruments to mitigate foreign exchange related risk exposures. The Company's exposure to credit risk is influenced mainly by the individual characteristic of each customer and the concentration of risk from the top few customers.

a) Market risk

The Company operates in the US and there are no major transactions outside the US. So there is no major market risk for the Company.

b) Credit risk

Credit risk refers to the risk of default on its obligation by the counterparty resulting in a financial loss. The maximum exposure to the credit risk at the reporting date is primarily from trade receivables amounting to USD 1,340,573 as at 31 March 2018 (31 March 2017: USD 1,377,194) and unbilled revenue amounting to USD Nil (31 March 2017 : USD Nil). Credit risk has always been managed by the Company by continuously monitoring the credit worthiness of customers to which the Company grants credit terms in the normal course of business.

15 Financial instruments (Continued)

c) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to manage liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risk to the Company's reputation

The table below provides details regarding the contractual maturities of significant financial liabilities as of 31 March 2018 and 31 March 2017:

	31 March 2018		31 March 2017	
	Less than 1 Year	More than 1 year	Less than 1 Year	More than 1 year
Trade payables	4,75,603	-	6,02,699	-

16 Leases

Operating lease

The Company is obligated under non-cancellable operating leases for office space and office equipment which are renewable on a periodic basis at the option of both the lessor and lessee. Expenses under non-cancellable operating leases for the year ended 31 March 2018 aggregated to USD 191,172 (31 March 2017: USD 191,172).

The future minimum lease payments in respect of non-cancellable operating leases are as follows:

	As at 31 March 2018	As at 31 March 2017
Amount due within one year from the balance sheet date	1,91,172	3,88,176
Amount due in the period between one year and five years	47,793	2,33,435
Amount due in the period beyond five years	-	-
	<b>2,38,965</b>	<b>6,21,611</b>

The Company also leases office facilities under cancellable operating leases that are renewable on a periodic basis at the option of both the lessor and lessee. Expenses under cancellable operating leases for the year ended 31 March 2018 is USD 259,323 (31 March 2017 is USD 225,950).

# One Advantage LLC

## Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Currency : In US Dollar)

### 17 Related party transactions

Details of related parties including summary of transactions entered into during the year ended 31 March 2018 are summarized below:

Ultimate Holding Company	CIFSC Limited
Holding Company	Firstsource Group USA Inc. Firstsource Solutions Limited Firstsource Business Process Services LLC
Fellow Subsidiary Companies	MedAssist Holding, LLC Firstsource Advantage LLC Firstsource Solutions USA LLC Firstsource Solution UK Limited Firstsource Process Management Services Limited Firstsource BPO Ireland Limited Firstsource BPO Ireland Limited Firstsource Solutions USA LLC ISGN Fulfillment Services, Inc. ISGN Fulfillment Agency, LLC ISGN Solutions, Inc.
Fellow Associate	Nanoby Data and Analytics Private Limited.
Directors	Thomas Estopane Anson Mera

#### Particulars of related party transactions:

Name of the related party	Description	Transaction value during year ended	Transaction value during year ended	Receivable / (Payable) at in USD	
		31 March 2018	31 March 2017	31 March 2018	31 March 2017
Firstsource Solutions Limited	Services rendered by business associates and Others	7,960	10,288		
	Recovery of expenses	-			
	Reimbursement of expenses Receivable / (Payable)	2,115,954	87	(2,23,856)	(43)
Firstsource Group USA Inc	Reimbursement of expenses	52,863	46,520		
	Recovery of expense	-	53,932		
	Receivable / (Payable)			62,04,399	47,16,322
Firstsource Transaction Services LLC	Reimbursement of expenses	5,278	19,22,271		
	Recovery of expense	-	3,226		
	Receivable / (Payable)			(11)	(4,030)
Medassist Holding LLC	Reimbursement of expenses	16,26,147	17,07,535		
	Recovery of expense	1,30,028	4,15,085		
	Receivable / (Payable)			(62,249)	(6,46,434)
Firstsource Advantage LLC	Services rendered by business	1,288			
	Reimbursement of expenses	13,65,191	12,72,477		
	Recovery of expense Receivable / (Payable)	88,176	1,28,345	(60,461)	(2,44,130)
ISGN Fulfillment Services, Inc	Reimbursement of expense	7,319	-		
	Receivable / (Payable)			(7,319)	-

# One Advantage LLC

## Notes to the financial statements (Continued)

for the year ended 31 March 2018

(Currency : In US Dollar)

### 18 Segment reporting

As per Ind AS 108 - Operating Segment, if a financial report contains both consolidated financial statements of a parent that is within the scope of this Ind AS as well as the parent's separate financial statements, segment information is required only in the consolidated financial statements. Accordingly, information required to be presented under Ind AS 108 - Operating Segment has been given in the consolidated financial statements of the Holding Company.

### 19 Capital and other commitments and contingent liabilities

The Company has capital commitments of USD Nil (31 March 2017: USD 1,183) as at the balance sheet date. There are no contingent liabilities as at Balance sheet date. (31 March 2017 : USD Nil)

### 20 Long-term contracts

The Company has a process whereby yearly all long-term contracts are assessed for material foreseeable losses. At the year end, the Company has reviewed and ensured that adequate provision as required under any law / Accounting Standards for material foreseeable losses on such long term contracts has been made in the books of account.

### 21 Subsequent events

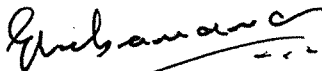
The Company evaluated subsequent events from the balance sheet date through 13 July 2018 and determined there are no material items to report.

As per our report of even date attached.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No: 117366W/W-100018



G K Subramaniam

Partner

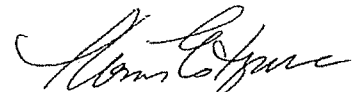
Membership No: 109839

For and on behalf of the Board of Directors



Arjun Mitra

Director



Thomas Estopare

Director

13 July 2018

Mumbai