Financial statements together with the Independent Auditors' Report for the year ended 31 March 2018

## Financial statements together with the Independent Auditors' Report

for the year ended 31 March 2018

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Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32nd Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4001

#### INDEPENDENT AUDITORS' REPORT

To The Members of Firstsource Process Management Services Limited

#### Report on the Standalone Ind AS Financial Statements

We have audited the accompanying standalone Ind AS financial statements of **Firstsource Process Management Services Limited** (the 'Company'), which comprise the Balance Sheet as at March 31, 2018, and the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as 'the standalone Ind AS financial statements').

### Management's Responsibility for the Standalone Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these standalone Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, changes in equity and cash flows of the Company in accordance with the Indian Accounting Standards ('Ind AS') prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these standalone Ind AS financial statements based on our audit.

In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder and the Order issued under section 143(11) of the Act.

We conducted our audit of the standalone Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone Ind AS financial statements.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the standalone Ind AS financial statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the Ind AS and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2018, and its profit, total comprehensive income, changes in equity and cash flows for the year ended on that date.

#### **Other Matters**

The comparative financial information of the Company for the year ended March 31, 2017 prepared in accordance with Ind AS included in these standalone Ind AS financial statements have been audited by the predecessor auditor. The report of the predecessor auditor on these comparative financial information dated May 5, 2017 expressed an unmodified opinion. Our report is not modified in respect of this matter.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, based on our audit we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid standalone Ind AS financial statements.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flows dealt with by this Report are in agreement with the relevant books of account.

- d) In our opinion, the aforesaid standalone Ind AS financial statements comply with the Indian Accounting Standards prescribed under section 133 of the Act.
- e) On the basis of the written representations received from the Directors of the Company as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164(2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in 'Annexure A'. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone Ind AS financial statements;
  - ii. The Company has made provision in the standalone Ind AS financial statements, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long term contracts including derivative contracts;
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
- 2. As required by the Companies (Auditor's Report) Order, 2016 (the 'Order') issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the 'Annexure B' a statement on the matters specified in paragraphs 3 and 4 of the Order.

For **DELOITTE HASKINS & SELLS LLP** 

Chartered Accountants (Firm's Registration No. 117366W / W-100018)

SANJIV V. PILGAONKAR

Partner (Membership No. 39826)

Kolkata, May 7, 2018

# ANNEXURE 'A' TO THE INDEPENDENT AUDITORS' REPORT (Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (the 'Act') of Firstsource Process Management Services Limited

We have audited the internal financial controls over financial reporting of **Firstsource Process Management Services Limited** (the 'Company') as of March 31, 2018 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (the 'Guidance Note'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Company based on our audit.

We conducted our audit in accordance with the Guidance Note and the Standards on Auditing prescribed under Section 143(10) of the Act to the extent applicable to an audit of internal financial controls. The Guidance Note and those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the standalone Ind AS financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the criteria for internal financial control over financial reporting established by the Company considering the essential components of internal control stated in the Guidance Note.

For **DELOITTE HASKINS & SELLS LLP** 

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**SANJIV V. PILGAONKAR** 

Partner (Membership No. 39826)

Kolkata, May 7, 2018

#### ANNEXURE 'B' TO THE INDEPENDENT AUDITORS' REPORT

(Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)

Report on Companies (Auditor's Report) Order, 2016 (the 'Order') issued by the Central Government in terms of Section 143(11) of the Companies Act, 2013 (the 'Act') of Firstsource Solutions Limited (the 'Company')

- i. The Company does not hold any fixed assets. Accordingly, clause 3 (i) of the Order is not applicable
- ii. The Company is in the business of rendering services and consequently does not hold any physical inventories. Accordingly, the provision of the clause 3(ii) of the Order is not applicable.
- iii. According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured, to companies, firms, limited liability partnerships or other parties covered in the register maintained under Section 189 of the Act.
- iv. In our opinion and according to the information and explanations given to us, the Company has not granted any loans, made investments or provided guarantees and securities covered under Sections 185 and 186 of the Act. Accordingly, the provision of the clause 3(iv) of the Order is not applicable.
- v. The Company has not accepted deposits during the year and does not have any unclaimed deposits as at March 31, 2018 and therefore, the provisions of the clause 3 (v) of the Order are not applicable to the Company.
- vi. Reporting under clause 3(vi) of the Order is not applicable as the Company's business activities are not covered by the Companies (Cost Records and Audit) Rules, 2014.
- vii. According to the information and explanations given to us, in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed statutory dues, including Income Tax and other material statutory dues applicable to it with the appropriate authorities. As explained to us, the Company did not have any dues on account of General Sales Tax, Service Tax, Value Added Tax, Provident Fund, Employees' State Insurance, duty of customs and duty of excise.
  - (b) There were no undisputed amounts payable in respect of Income Tax and other material statutory dues in arrears as at March 31, 2018 for a period of more than six months from the date they became payable.

(c) Details of dues of Income Tax which have not been deposited as at March 31, 2018 on account of dispute are given below:

| Name of<br>the<br>statute | Forum Where the dispute is pending | Financial Years to which the amount relates | Amount<br>(Rs.) |
|---------------------------|------------------------------------|---|-----------------|
| Income<br>Tax             | Income Tax Appellate Tribunal      | 13-14                                       | 5,07,695        |



There were no other dues which have not been deposited as at March 31, 2018 on account of dispute.

- viii. The Company does not have any loans or borrowings from any banks, financial institutions, government and has not issued any debentures. Accordingly provisions of clause 3(viii) of the Order are not applicable.
- ix. The Company has not borrowed by way of term loans or raised moneys by way of initial public offer or further public offer (including debt instruments). Accordingly provisions of clause 3 (ix) of the Order are not applicable.
- x. To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- xi. In our opinion and according to the information and explanations given to us, the Company has not appointed any managerial personnel under section 196 of the Act. Accordingly, provision of clause 3(xi) of the Order does not apply.
- xii. The Company is not a Nidhi Company and hence reporting under clause 3(xii) of the Order is not applicable.
- xiii. In our opinion and according to the information and explanations given to us the Company did not have any transaction with any related party during the year. Accordingly provisions of clause 3(xiii) of the Order are not applicable.
- xiv. During the year, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under clause 3(xiv) of the Order is not applicable to the Company.
- xv. In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with its Directors or persons connected to its Directors and hence provisions of section 192 of the Act are not applicable.
- xvi. The Company is not required to be registered under section 45-I of the Reserve Bank of India Act, 1934.

For **DELOITTE HASKINS & SELLS LLP** 

Joseph.

Chartered Accountants (Firm's Registration No. 117366W / W-100018)

SANJIV V. PILGAONKAR

Partner (Membership No. 39826)

Kolkata, May 7, 2018

#### **Balance** sheet

as at 31 March 2018

(Currency: In Indian rupees)

| ` , ,                         | Note                                    | 31 March 2018 | 31 March 2017 |
|-------------------------------|---|---------------|---------------|
| ASSETS                        |   |               |               |
| Non-current assets            |   |               |               |
| Income tax assets (net)       |   | 510,475       | 872,736       |
| Other assets                  | 3                                       | 314,199       | 237,501       |
| Total non-current assets      | enconstant                              | 824,674       | 1,110,237     |
| Current assets                | 4004.000000                             |               |               |
| Financial assets              |   |               |               |
| Investments                   | 4                                       | 30,000,000    | 27,500,000    |
| Cash and cash equivalents     | 5                                       | 1,758,429     | 3,661,819     |
| Total current assets          |   | 31,758,429    | 31,161,819    |
| Total assets                  |   | 32,583,103    | 32,272,056    |
| EQUITY AND LIABILITIES        |   | •             |               |
| Equity                        |   |               |               |
| Equity share capital          | 6                                       | 10,500,000    | 10,500,000    |
| Other equity                  | ************                            | 20,962,994    | 20,522,219    |
| Total equity                  | *************************************** | 31,462,994    | 31,022,219    |
| LIABILITIES                   |   |               |               |
| Current Financial liabilities |   |               |               |
| Trade payables                |   | 1,120,109     | 1,249,837     |
| Total current liabilities     | •                                       | 1,120,109     | 1,249,837     |
| Total equity and liabilities  |   | 32,583,103    | 32,272,056    |

Significant accounting policies

2

The accompanying notes from 1 to 15 are an integral part of these financial statements.

As per our report of even date attached.

#### For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No: 117366W/W-100018

Sanjiv V. Pilgaonkar

Partner

Membership No: 39826

For and on behalf of the Board of Directors of Firstsource Process Management Services Limited

Rajesh Subramaniam
Director

Badrinath Bharadwaj

Director

Dinesh Jain

Director

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Company Secretary

Kolkata 7 May 2018 Kolkata 7 May 2018

## Statement of profit and loss

for the year ended 31 March 2018

(Currency: In Indian rupees)

|  | Year ended |               | ed            |
|--|------------|---------------|---------------|
|  | Note       | 31 March 2018 | 31 March 2017 |
| INCOME   |            |               |               |
| Revenue from operations  |            |               | -             |
| Other income   | 7          | 1,823,464     | 1,967,974     |
| Total income   |            | 1,823,464     | 1,967,974     |
| EXPENSES   |            |               |               |
| Other expenses   | 8 _        | 838,020       | 908,992       |
| Total expenses   |            | 838,020       | 908,992       |
| Profit before taxation   |            | 985,444       | 1,058,982     |
| Tax expense  | 9          |               |               |
| Current tax  |            | 544,669       | 201,789       |
| Profit for the year  |            | 440,775       | 857,193       |
| Other comprehensive income   |            | -             | -             |
| Total other comprehensive income for the year                        |            | 440,775       | 857,193       |
| Weighted average number of equity shares outstanding during the year | -          |               |               |
| Basic  |            | 1,050,000     | 1,050,000     |
| Diluted  |            | 1,050,000     | 1,050,000     |
| Earnings per equity share  |            |               |               |
| Basic  |            | 0.42          | 0.82          |
| Diluted  |            | 0.42          | 0.82          |

2

Significant accounting policies

The accompanying notes from 1 to 15 are an integral part of these financial statements.

As per our report of even date attached.

#### For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No: 117366W/W-100018

For and on behalf of the Board of Directors of Firstsource Process Management Services Limited

Sanjiv V. Pilgaonkar

Partner

Membership No: 39826

Rajesh Subramaniam

Director

Director

Dinesh Jain

Company Secretary

Kolkata 7 May 2018

Kolkata 7 May 2018

## Statement of cash flows

for the year ended 31 March 2018 (Currency: In Indian rupees)

|   | 31 March 2018   | 31 March 2017         |
|---|---|-----------------------|
| Cash flow from operating activities   |   |                       |
| Profit before tax   | 9,85,444  | 10,58,982             |
| Adjustments for   |   |                       |
| Profit on sale / redemption of investments  | (18,23,464)   | (19,67,974)           |
| Operating cash flow before changes in working capital   | (8,38,020)  | (9,08,992)            |
| Changes in working capital  |   |                       |
| Decrease in loans and advances and other assets   | (76,698)  | (5,01,280)            |
| (Decrease) / Increases in trade payable, provisions and other   | (1,29,728)  | 8,51,227              |
| current liabilities Net changes in working capital  | (2,06,426)  | 3,49,947              |
| Net cash used in operating activities (A)   | (10,44,446)   | (5,59,045)            |
| Cash flow from investing activities   |   |                       |
| Sale of investment in mutual funds securities, net  | 33,68,23,464  | 33,19,67,974          |
| Purchases of investment in mutual funds securities, net   | (33,75,00,000)  | (33,00,00,000)        |
| Income taxes paid/refund  | (1,82,408)  | -                     |
| Net cash (used in) / generated from investing activities (B)  | (8,58,944)  | 19,67,974             |
| Cash flow from financing activities   |   |                       |
| Net cash generated from financing activities (C)  |   | ••                    |
| Net decrease in cash and cash equivalents at the end of the year (A+B+C)  | (19,03,390)   | 14,08,929             |
| Cash and cash equivalents at the beginning of the year  | 36,61,819   | 22,52,890             |
| Cash and cash equivalents at the end of the year  | 17,58,429   | 36,61,819             |
| Notes to the cash flow statement  |   |                       |
|   | and all the state of the state | totomont popular 41   |
| Cash and cash equivalents consist of cash on hand and balances with bank. Cash and cash of following balance sheet amounts: | equivalents included in the cash flow s   | tatement comprise the |
| 70110111119 0111111111111111111111111111  | 31 March 2018   | 31 March 2017         |
|   |   |                       |

As per our report of even date attached.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Cash on hand

Balances with banks

- in current accounts

Cash and cash equivalents

Firm's Registration No: 117366W/W-100018

Sanjiy V. Pilgaonkar

Partner

Membership No: 39826

For and on behalf of the Board of Directors of Firstsource Process Management Services Limited

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17,58,429

Rajesh Subramaniam Director

Dinesty Jai

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Director

Company Secretary

Kolkata

## Firstsource Process Management Services Limited Statement of changes in equity (continued)

for the year ended 31 March 2018 (Currency: In Indian rupees)

### Equity share capital and other equity

|   | Equity share capital | Securities premium | Retained earnings | Total      |
|---|----------------------|--------------------|-------------------|------------|
| Balance as at 1 April 2017              | 10,500,000           | 90,000,000         | (69,477,781)      | 31,022,219 |
| Other comprehensive income for the year | -                    | -                  | <del>-</del>      | -          |
| Profit for the year                     | -                    | -                  | 440,775           | 440,775    |
| Balance at the end of the 31 March 2018 | 10,500,000           | 90,000,000         | (69,037,006)      | 31,462,994 |

|   | Equity share capital | Securities premium | Retained earnings | Tota       |
|---|----------------------|--------------------|-------------------|------------|
| Balance as at 1 April 2016              | 10,500,000           | 90,000,000         | (70,334,974)      | 30,165,026 |
| Other comprehensive income for the year |                      | -                  | -                 | · ·        |
| Profit for the year                     | -                    | -                  | 857,193           | 857,193    |
| Balance at the end of the 31 March 2017 | 10,500,000           | 90,000,000         | (69,477,781)      | 31,022,219 |

As per our report of even date attached.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants

Firm's Registration No: 117366W/W-100018

Sanjiv V. Pilgaonkar

Partner

Membership No: 39826

For and on behalf of the Board of Directors of Firstsource Process Management Services Limited

Rajesh Subramaniam

Director

Dinesh Jain Director

Director

Company Secretary

Kolkata 7 May 2018

Kolkata 7 May 2018

Notes to the financial statements for the year ended 31 March 2018 (Currency: In Indian rupees)

#### Company overview

Firstsource Process Management Services Limited ('FPMSL' or 'the Company'), formerly known as Anunta Tech Infrastructure Services Limited, was incorporated on 1 November 2010 as a 100% subsidiary of Firstsource Solutions Limited ('holding Company'). The Company is engaged in the business of providing and facilitating range of Information Technology (TT') and IT enabled services, delivering technology-driven business solutions and other value added services related to IT. The Company commenced its business with effect from 31 December 2010. The Company has changed its name from Anunta Tech Infrastructure Services Limited to Firstsource Process Management Services Limited with effective from 30 December 2015. The Functional currency of the Company is Indian Rupees (INR).

The Company has not carried out any business activity during the year and in the previous year.

#### Significant accounting policies

#### 2.1 Statement of compliance

The financial statements of the Company are prepared in accordance with Indian Accounting Standards (Ind AS) under the historical cost convention on the accrual basis except for certain financial instruments which are measured at fair values and the provisions of the Companies Act, 2013 (the 'Act'). The Ind AS are prescribed under Section 133 of the Act read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.

#### 2.2 Use of estimates

The preparation of the financial statements in conformity with Ind AS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities on the date of the financial statements and the reported amount of income and expenses for the period. Management believes that the estimates made in the preparation of financial statements are prudent and reasonable. Actual results could differ from those estimates. Any revisions to accounting estimates are recognised prospectively in current and future periods.

#### 2.3 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is received. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding tax or duty.

#### Rendering of services

Revenue from providing Information Technology Enabled Services (ITES) is recognised with reference to stage of completion. The Stage of completion is measured by reference to cost incurred (corresponding to the efforts in terms of labour hours spent) to date as a percentage of total estimated cost (corresponding to total estimated labour hours) for each contract. When contract outcome cannot be measured reliably, revenue is recognised only to the extent that the expense is incurred are eligible to be recovered.

#### Dividena

Dividend income is recognised when the Company's right to receive payment is established which is generally when shareholders approve the dividend.

#### Interest Income

For all financial instruments measured at amortised cost and interest bearing financial asset that are available for sale, interest income is recorded using the effective interest rate (EIR). The EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of financial instrument or a shorter period, where appropriate, to the carrying amount of the financial asset.



Notes to the financial statements for the year ended 31 March 2018 (Currency: In Indian rupees)

#### Significant accounting policies (continued)

#### 2.4 Income taxes

Income tax expense comprises current tax expense and the net change in the deferred tax asset or liability during the period. Current tax and deferred tax are recognised in the statement of profit and loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity, respectively.

#### Current income taxes

The current income tax expense includes income taxes payable by the Company

Deferred income tax is recognised using the balance sheet approach. Deferred income tax assets and liabilities are recognised for deductible and taxable temporary differences arising between the tax base of assets and liabilities and their carrying amount.

Deferred income tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be recognised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be recognised. Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets and liabilities are measured using substantively enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be settled.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the relevant entity intends to settle its current tax assets and liabilities on a net basis.

Deferred tax assets include Minimum Alternative Tax (MAT) paid in accordance with the tax laws in India, which is likely to give future economic benefits in the form of availability of set-off against future income tax liability. Accordingly, MAT is recognised as deferred tax asset in the balance sheet when the asset can be measured reliably and it is probable that the future economic benefit associated with the asset will be recognised.

#### 2.5 Earnings per share

The basic earnings per equity share is computed by dividing the net profit or loss for the period attributable to the equity shareholders by the weighted average number of equity shares outstanding during the reporting period. The number of shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share, and also the weighted average number of equity shares which may be issued on the conversion of all dilutive potential shares, unless the results would be anti-dilutive.

#### 2.6 Provisions and contingencies

The Company creates a provision when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an economic benefit will arise, the asset and related income are recognised in the period in which the change occurs.

#### Financial instruments

#### 2.7.1 Initial recognition

2.7

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability.



Notes to the financial statements for the year ended 31 March 2018 (Currency: In Indian rupees)

#### Significant accounting policies (continued)

#### 2.7 Financial instruments (continued)

#### 2.7.1 Initial recognition (continued)

#### Non-derivative financial instruments

#### Cash and cash equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents consist of balances with banks which are unrestricted for withdrawal and usage.

#### 2.7.2 Classification and subsequent measurement

#### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Financial assets at fair value through other comprehensive income ('FVOCI')

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. The Company has made an irrevocable election to present in other comprehensive income subsequent changes in the fair value of equity investments not held for trading.

#### Financial assets at fair value through profit and loss ('FVTPL')

Financial assets are measured at fair value through profit and loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of financial assets and liabilities at fair value through profit and loss are immediately recognised in statement of profit and loss.

#### iv) Financial liabilities

ii)

iii)

Financial liabilities are measured at amortised cost using the effective interest method. For trade and other payables maturing within one year from the balance sheet date, the carrying amount approximates fair value to short-term maturity of these instruments.

#### v) Equity instruments

An equity instrument is a contract that evidences residual interest in the assets of the Company after deducting all of its liabilities. Equity instruments are recognised by the Company at the proceeds received net of direct issue cost.

#### b) Share capital

#### Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issuance of new ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

#### De-recognition of financial instruments

The Company de-recognises a financial asset when the contractual rights to the cash flows from the financial assets expire or it transfers the financial assets and such transfer qualifies for de-recognised from the Company's balance sheet when obligation specified in the contract is discharged or cancelled or expired.

#### Fair value of financial instrument

In determining the fair value of its financial instrument, the Company uses the methods and assumptions based on market conditions and risk existing at each reporting date. Methods of assessing fair value result in general approximation of value, and such value may never actually be realized. For all other financial instruments, the carrying amounts approximate the fair value due to short maturity of those instruments.

#### 2.8 Impairment

#### Financial assets

The Company recognises loss allowances using the expected credit loss ('ECL') model for the financial assets which are not fair valued through profit and loss. Loss allowance for trade receivables with no significant financing component is measured at an amount equal to lifetime ECL. For all other financial assets, expected credit losses are measured at an amount equal to the 12 month expected credit losses or at an amount equal to the life time expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition.



## Notes to the financial statements (continued)

as at 31 March 2018 (Currency: In Indian rupees)

31 March 2018

31 March 2017

## 3) Other assets

Other non-current assets (Unsecured, considered good) Indirect tax recoverable

| 3,14.199 | 2,37,501 |
|----------|----------|
| 3,14,199 | 2,37,501 |

#### 4) Investments

Current

Investments carried at fair value through statement of profit and loss Mutual funds (unquoted)

| 3,00,00,000 | 2,75,00,000 |
|-------------|-------------|
| 3,00,00,000 | 2.75.00,000 |

## 5) Cash and cash equivalents

Balances with banks in current accounts

| 17,58,429 | 36,61,819 |
|-----------|-----------|
| 17,58,429 | 36,61,819 |

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#### Notes to the financial statements (continued)

as at 31 March 2018 (Currency: In Indian rupees)

31 March 2018 31 March 2017

#### 6) Share capital

#### Authorised

1,500,000 (31 March 2017: 1,500,000) equity shares of Rs 10 each

| 15,000,000 | 15,000,000 |
|------------|------------|
| 15,000,000 | 15,000,000 |
| 10,500,000 | 10.500.000 |

#### Issued, subscribed and paid-up

1,050,000 (31 March 2017: 1,050,000) equity shares of Rs 10 each, fully paid-up

| 10,.100,000 | 10.500,000 |
|-------------|------------|
|             |            |
| 10,500,000  | 10.500.000 |

#### a) Reconciliation of shares outstanding at the beginning and at the end of the reporting year

|                                 | 31 March 2018                 |                      | 31 March 2017                 |                      |
|---------------------------------|-------------------------------|----------------------|-------------------------------|----------------------|
| At the commencement of the year | Number of shares<br>1,050,000 | Amount<br>10,500,000 | Number of shares<br>1,050,000 | Amount<br>10,500,000 |
| At the end of the year          | 1,050,000                     | 10,500,000           | 1,050,000                     | 10,500,000           |

#### b) Particulars of shareholders holding more than 5% equity shares

|  | 31 March 2018            |            | 31 March         | 2017              |
|--|--------------------------|------------|------------------|-------------------|
|  | Number of shares % of to | tal shares | Number of shares | % of total shares |
| Firstsource Solutions Limited, holding company, and its nominees | 1,050,000                | 100        | 1,050,000        | 100               |

#### c) Shares held by holding company

|  | 31 March 2       | 2018       | 31 March 2       | 017        |
|--|------------------|------------|------------------|------------|
|  | Number of shares | Amount     | Number of shares | Amount     |
| Firstsource Solutions Limited, holding company, and its nominees | 1,050,000        | 10,500,000 | 1,050,000        | 10.500,000 |

#### d) Rights, preferences and restrictions attached to equity shares

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shareholders are entitled to receive dividend as declared from time to time. The voting rights of an equity shareholder are in proportion to its share of the paid-up equity capital of the Company.

On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of Company, remaining after distribution of all preferential amounts in proportion to the number of equity shares held.

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## Firstsource Process Management Services Limited Notes to the financial statements (continued)

for the year ended 31 March 2018 (Currency: In Indian rupees)

|    |  | Year end                      | led                    |
|----|--|-------------------------------|------------------------|
|    |  | 31 March 2018                 | 31 March 2017          |
| 7) | Other income   |                               |                        |
|    | Profit on sale/redemption of current investments, net  | 18,23,464                     | 19,67,974              |
|    |  | 18,23,464                     | 19,67,974              |
| 8) | Other expenses   |                               |                        |
|    | Legal and professional fees  | 3,62,200                      | 8,07,742               |
|    | Payment to auditors  |                               |                        |
|    | - as audit fees  | 1,00,000                      | 1,00,000               |
|    | Bank administration charges  | -                             | 1,250                  |
|    | Rates and taxes  | 3,75,820                      |                        |
|    |  | 8,38,020                      | 9,08,992               |
| 9) | Income taxes   |                               |                        |
|    | Income tax expense in the Statement of Profit and loss comprises:  |                               |                        |
|    | Current taxes  | 5,44,669                      | 2,01,789               |
|    | Deferred taxes Income tax expense  | 5,44,669                      | 2,01,789               |
|    | A reconciliation of the income tax provision to the amount computed by applying before income taxes is summarized below: | the statutory income tax rate | e to the income        |
|    |  | Year En                       | ded                    |
|    |  | 31 March 2018                 | 31 March 2017          |
|    | Profit before income taxes   | 9,85,444                      | 10,58,982              |
|    | Enacted tax rates in India   | 25.75%                        | 34.61%                 |
|    | Computed expected tax expense  | 2,53,752                      | 3,66,492               |
|    | Deferred Tax on Business Loss not recognised   | 2,90,917                      | 3,14,584               |
|    | Income charged at different rate   | 5,44,669                      | (4,79,287)<br>2,01,789 |
|    | Income tax expense   | 3,44,009                      | 2,01,789               |
|    |  | Year En                       | ded                    |
|    |  | 31 March 2018                 | 31 March 2017          |
|    | Income tax asset   | # 10 AM                       | 0 70 70                |
|    | Advance tax (net)  | 5,10,475                      | 8,72,736               |



## Notes to the financial statements (continued)

for the year ended 31 March 2018

(Currency, In Indian rupees)

#### 10) Financial instruments

#### I. Financial instruments by category:

The carrying value and fair value of financial instruments by categories as of 31 March 2018 were as follows:

|                           | Amortized cost | FVTPL      | FVOCI | Total carrying amount | Total fair value |
|---------------------------|----------------|------------|-------|-----------------------|------------------|
| Financial assets          |                |            |       |                       |                  |
| Investments               | -              | 30,000,000 | -     | 30,000,000            | 30,000,000       |
| Cash and cash equivalents | 1,758,429      | -          | -     | 1,758,429             | 1,758,429        |
| Total                     | 1,758,429      | 30,000,000 | _     | 31,758,429            | 31,758,429       |
| Financial liabilities     |                |            |       |                       |                  |
| Trade and other payables  | 1,120,109      |            | -     | 1,120,109             | 1,120,109        |
| Total                     | 1,120,109      | _          | *     | 1,120,109             | 1,120,109        |

The carrying value and fair value of financial instruments by categories as of 31 March 2017 were as follows:

|                           | Amortized cost | FVTPL      | FVOCI | Total carrying | Total fair value |
|---------------------------|----------------|------------|-------|----------------|------------------|
|                           |                |            |       | amount         |                  |
| Financial assets          |                |            |       |                |                  |
| Investments               | -              | 27,500,000 | -     | 27,500,000     | 27,500.000       |
| Cash and cash equivalents | 3,661,819      | -          | _     | 3,661,819      | 3,661,819        |
| Total                     | 3,661,819      | 27,500,000 | -     | 31,161,819     | 31,161,819       |
| Financial liabilities     |                |            |       |                |                  |
| Trade and other payables  | 1,249,837      | -          | -     | 1,249,837      | 1,249,837        |
| Total                     | 1,249,837      | -          | -     | 1,249,837      | 1,249,837        |
|                           |                |            |       |                |                  |

#### 10) Financial instruments (continued)

#### II. Fair value hierarchy:

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table presents fair value hierarchy of assets and liabilities measured at fair value on a recurring basis as of 31 March 2018.

|  | As of         | Fair value measurement at end of the reporting po |         |         |
|--|---------------|---|---------|---------|
|  | 31 March 2018 |   | using   |         |
|  |               | Level 1   | Level 2 | Level 3 |
| Investments                            |               |   |         |         |
| Investment in liquid mutual fund units | 30,000,000    | 30,000,000  | -       |         |
| Total                                  | 30,000,000    | 30,000,000  | -       | -       |

The following table presents fair value hierarchy of assets and liabilities measured at fair value on a recurring basis as of 31 March 2017

|  | As of         | Fair value measure | ment at end of the | reporting period |
|--|---------------|--------------------|--------------------|------------------|
|  | 31 March 2017 | using              |                    |                  |
|  |               | Level I            | Level 2            | Level 3          |
| Investments                            |               |                    |                    |                  |
| Investment in liquid mutual fund units | 27,500,000    | 27,500,000         | -                  | -                |
| Total                                  | 27,500,000    | 27,500,000         | -                  | -                |

# Firstsource Process Management Services Limited Notes to the financial statements (communed) for the work midel 41 March 2018 in anony In Indon imposs)

#### 11) Segment reporting

His Company has only one reportable segment which is H and H enabled services, and has not undertaken any business activity in the current van and in the previous year

#### Related party transactions 12)

Details of related parties including summary of transactions entered into during the year ended 31 March 2018 are summerised below

Names of related parties and description of relationships:

| Ultimate Holding Company         | CESC Limited   |
|----------------------------------|--|
| Holding Company                  | Firstsource Solutions Limited                                  |
| Fellon Subsidiary Companies      | Firstsource Group USA, Inc. (FG US)                            |
|                                  | Firstsource Solutions UK Limited (FSL-UK)                      |
|                                  | Fustsource Solutions S.A. (FSL-Arg)                            |
|                                  | Firstsource Business Process Services, LLC (FBPS)              |
|                                  | Firstsource Advantage LLC (FAL)                                |
|                                  | Firstsource Solutions USA LLC (carlier known as MedAssist LLC) |
|                                  | Firstsource Transaction Services LLC (FTS)                     |
|                                  | Firstsource BPO Ireland Limited (FSL Ireland)                  |
|                                  | One Advantage LLC (OAL)  |
|                                  | Medassist Holding LLC (Medassist)                              |
|                                  | Firstsource Dialog Solutions (Private) Limited (FDS)           |
|                                  | ISGN Solutions, Inc. (ISGN-SOL)                                |
|                                  | ISGN Fulfillment Services, Inc. (ISGN-FFS)                     |
|                                  | ISGN Fulfillment Agency, LLC                                   |
| Enterprise with common Directors | Nanohi Data and Analytics Private Lamited(Nanohi)              |
| Non Executive Directors          | Rajesh Subramaniam   |
|                                  | Dinesh Jain  |
|                                  | Badrinath Bharadwaj  |

#### There are no related party transactions to be reported during the year

#### Computation for calculating diluted earnings per share 13)

|  | For ye        | ar ended      |
|--|---------------|---------------|
|  | 31 March 2018 | 31 March 2017 |
| Number of shares considered as basic weighted average shares outstanding                 | 10,50,000     | 10,50,000     |
| Add: Effect of potential issue of shares, stock options "                                | •             | -             |
| Number of slarres considered as weighted average shares and potential shares outstanding | 10,50,000     | 10,50,000     |
| Net profit after tax attributable to shareholders  | 4.40.775      | 8,57,193      |
| Net profit after tax for diluted carnings per share                                      | 4,40.775      | 8,57,193      |
| * Nor considered when any addutive   |               |               |



#### Notes to the financial statements (continued)

for the year ended 31 March 2018 (Currency: In Indian rupees)

#### 14) Micro, small and medium enterprises

Under the Micro, Small and Medium Enterprises Development (MSMED) Act, 2006, which came into force from 2 October 2006, and on the basis of the information and records available with the Company, the following disclosures are made for the amounts due to the Micro and Small enterprises:

| Particulars  | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| The amounts remaining unpaid to micro and small suppliers as at the end of the year  |               |               |
| Principal  | -             | -             |
| Interest   | -             | -             |
| Amount of interest paid by the Company in terms of section 16 of the MSMED Act, 2006, along  |               |               |
| with the amount of the payment made to the supplier beyond the appointed day during each accounting year   | -             | ~             |
| Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act, 2006 | -             | -             |
| Amount of interest accrued and remaining unpaid at the end of the accounting year  | -             | -             |
| The amount of further interest remaining due and payable even in the succeeding years, until   |               |               |
| such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the MSMED Act, 2006                                | -             | -             |
| of disanowance of a deduction expenditure under section 25 of the MSIMED Act, 2000   |               |               |

#### 15) Subsequent events

The Board of Directors at the meeting held on 7 May 2018 approved the financial statements of the Company for the year ended 31 March 2018. The Company evaluated subsequent events from the balance sheet date through 7 May 2018 and determined there are no material items to report.

As per our report of even date attached.

For DELOITTE HASKINS & SELLS LLP

Chartered Accountants
Firm's Registration No: 117366W/W-100018

Sanjiv V. Pilgaonkar

Partner

Membership No: 39826

For and on behalf of the Board of Directors of Firstsource Process Management Services Limited

Rajesh Subramaniam Director Dinesti Jain
Director

Badrinath Bharadwaj

Director

Company Secretary

Kolkata 7 May 2018

Kolkata 7 May 2018