# SOURCEPOINT, INC.

Financial Statements For the Year Ended March 31, 2025 Together With Independent Auditor's Report

# SOURCEPOINT, INC.

# Table of Contents

| <u>P</u>                                     | age   |
|--|-------|
| ndependent Auditor's Report                  | 1 - 2 |
| Financial Statements:                        |       |
| Balance Sheet                                | 3     |
| Statement of Income                          | 4     |
| Statement of Changes in Stockholders' Equity | 5     |
| Statement of Cash Flows                      | 6     |
| Notes to Financial Statements                | 7-11  |
| Supplementary Information:                   |       |
| Schedule of Operating Expenses               | 12    |



## INDEPENDENT AUDITOR'S REPORT

To the Management of Sourcepoint, Inc. Amherst, New York

## Adverse Opinion

We have audited the accompanying financial statements of Sourcepoint, Inc. which comprise the balance sheet as of March 31, 2025, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, because of the significance of the election to exclude the balances, activity and results of operations of the Company's subsidiaries discussed in the Basis for Adverse Opinion section of our report, the financial statements referred to in the first paragraph do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of Sourcepoint, Inc. as of March 31, 2025, or the results of its operations or its cash flows for the year then ended.

#### Basis for Adverse Opinion

The Company has elected to exclude the balances, activity and results of operations of its subsidiaries from the accompanying financial statements. Under accounting principles generally accepted in the United States of America, the subsidiaries should have been consolidated because they are controlled by the Company. Had the subsidiaries been consolidated, many of the elements of the accompanying financial statements would have been materially affected.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Sourcepoint, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our adverse audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Sourcepoint Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### **BUFFALO**

501 John James Audubon Suite 390 Amherst, NY 14228 *P*: (716) 694-0336

COOPERSTOWN

55-57 Grove Street Cooperstown, NY 13326 *P*: (607) 282-4161

#### **ONEONTA**

189 Main Street, Suite 302 Oneonta, NY 13820 *P*: (607) 432-3462

#### PERRY

199 S. Main Street, PO Box 1 Perry, NY 14530 *P*: (585) 237-3887

#### ROCHESTER

90 Linden Oaks, Suite 100 Rochester, NY 14625 *P*: (585) 410-6733

alliedcpa.com

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Sourcepoint, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Sourcepoint, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Other Matters**

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Amherst, New York June 26, 2025

# SOURCEPOINT, INC. BALANCE SHEET AS OF MARCH 31, 2025

## ASSETS

| Current assets:   |           |              |
|---|-----------|--------------|
| Cash and cash equivalents   | \$        | 564,346      |
| Cash - trust accounts   |           | 262          |
| Accounts receivable, net of allowance for credit                    |           |              |
| losses of \$1,411,661   |           | 5,493,818    |
| Unbilled revenue  |           | 3,253,232    |
| Prepaid expenses  |           | 459,127      |
| Due from related parties, net                                       |           | 7,484,362    |
| Other current assets  |           | 16,850       |
| Total current assets  |           | 17,271,997   |
| Equipment and leasehold improvements, net                           |           | 981,525      |
| Right to use assets, net of accumulated amortization of \$7,110,421 |           | 455,899      |
| Investment in subsidiaries  |           | 75,648,611   |
| TOTAL ASSETS  | \$        | 94,358,032   |
| LIABILITIES AND STOCKHOLDER'S EQUITY                                |           |              |
| Current liabilities:  |           |              |
| Accounts payable  | \$        | 940,201      |
| Accrued expenses  |           | 1,683,459    |
| Current portion of lease liability                                  |           | 229,248      |
| Other current liabilities   |           | 14,024       |
| Total current liabilities   |           | 2,866,932    |
| Long-term liabilities:  |           |              |
| Long-term lease liability, net of current maturities                |           | 265,809      |
| Total liabilities   |           | 3,132,741    |
| Stockholder's equity:   |           |              |
| Common stock, par value \$100 per share; 10,000,000 shares          |           |              |
| authorized; 733 shares issued and outstanding                       |           | 73,300       |
| Additional paid-in-capital  |           | 175,192,768  |
| Accumulated deficit   | . <u></u> | (84,040,777) |
| Total stockholder's equity  |           | 91,225,291   |
| TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY                          | \$        | 94,358,032   |

# SOURCEPOINT INC. STATEMENT OF INCOME FOR THE YEAR ENDED MARCH 31, 2025

| SERVICE REVENUE                       | \$ 45,022,328  |
|---------------------------------------|----------------|
| EXPENSES                              |                |
| Staff costs                           | 14,700,059     |
| Depreciation and amortization expense | 1,873,473      |
| Consultancy charges                   | 26,950,921     |
| Other operating expenses              | 5,730,216      |
|                                       | 40.054.000     |
| TOTAL EXPENSES                        | 49,254,669     |
| NET LOSS FROM OPERATIONS              | (4,232,341)    |
| OTHER INCOME (EXPENSE)                |                |
| Dividend income                       | 3,000,000      |
| Interest Income                       | 57,279         |
| Interest expense                      | (32,311)       |
| OTHER INCOME (EXPENSES), NET          | 3,024,968      |
| NET LOSS                              | \$ (1,207,373) |

# SOURCEPOINT INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED MARCH 31, 2025

|                              | Common<br>stock | Additional<br>paid-in<br>capital | Accumulated deficit | Total         |
|------------------------------|-----------------|----------------------------------|---------------------|---------------|
| Balance at beginning of year | \$ 73,300       | \$ 165,192,768                   | \$ (82,833,404)     | \$ 82,432,664 |
| Capital contributions        | -               | 10,000,000                       | -                   | 10,000,000    |
| Net loss                     |                 |                                  | (1,207,373)         | (1,207,373)   |
| BALANCE AT END OF YEAR       | \$ 73,300       | \$ 175,192,768                   | \$ (84,040,777)     | \$ 91,225,291 |

# SOURCEPOINT INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2025

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

| Net loss   | \$ | (1,207,373)  |
|--|----|--|
| Adjustments to reconcile net loss to net cash  |    |  |
| provided by operating activities:  |    |  |
| Depreciation and amortization  |    | 1,873,473  |
| Dividend income received from subsidiary   |    | (3,000,000)  |
| Loss on sale of assets   |    | 4,740  |
| Changes in operating assets and liabilities:   |    |  |
| Decrease (increase) in assets:   |    |  |
| Accounts receivable  |    | 925,619  |
| Unbilled revenue   |    | (1,429,652)  |
| Prepaid expenses   |    | 153,710  |
| Other current assets   |    | 31,944   |
| Increase (decrease) in liabilities:  |    |  |
| Accounts payable   |    | 566,638  |
| Due to related parties   | (  | (10,050,961)   |
| Accrued expenses   |    | (286,856)  |
| Other current liabilities  |    | 14,024   |
| NET CASH USED IN OPERATING ACTIVITIES  | (  | (12,404,698)   |
| CASH FLOWS FROM INVESTING ACTIVITIES   |    |  |
| Purchase of equipment and leasehold improvements   |    | (487,335)  |
| Dividend income received from subsidiary   |    | 3,000,000  |
| NET CASH USED IN INVESTING ACTIVITIES  |    | 2,512,665  |
|  |    | 2,012,000  |
| CASH FLOWS FROM FINANCING ACTIVITIES   |    | 2,012,000  |
| CASH FLOWS FROM FINANCING ACTIVITIES<br>Reduction in lease liability   |    | (989,063)  |
|  |    |  |
| Reduction in lease liability   |    | (989,063)  |
| Reduction in lease liability<br>Capital Infusion Received  |    | (989,063)<br>10,000,000  |
| Reduction in lease liability<br>Capital Infusion Received<br><b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>  |    | (989,063)<br>10,000,000<br>9,010,937                           |
| Reduction in lease liability<br>Capital Infusion Received<br>NET CASH PROVIDED BY FINANCING ACTIVITIES<br>NET DECREASE IN CASH   | \$ | (989,063)<br>10,000,000<br>9,010,937<br>(881,096)              |
| Reduction in lease liability<br>Capital Infusion Received<br>NET CASH PROVIDED BY FINANCING ACTIVITIES<br>NET DECREASE IN CASH<br>CASH AT BEGINNING OF YEAR<br>CASH AT END OF YEAR | \$ | (989,063)<br>10,000,000<br>9,010,937<br>(881,096)<br>1,445,442 |
| Reduction in lease liability<br>Capital Infusion Received<br>NET CASH PROVIDED BY FINANCING ACTIVITIES<br>NET DECREASE IN CASH<br>CASH AT BEGINNING OF YEAR                        |    | (989,063)<br>10,000,000<br>9,010,937<br>(881,096)<br>1,445,442 |

#### Note 1 - Organization and Summary of Significant Accounting Policies

<u>Organization</u> - Sourcepoint, Inc. (the Company) is a 100% subsidiary of Firstsource Group USA Inc. Firstsource Group USA Inc. acquired a 100% interest in the Company and its wholly owned subsidiaries: Sourcepoint Fulfillment Services, Inc. in April 2016, and The StoneHill Group, Inc. in November 2021. Firstsource Group USA Inc. is a wholly owned subsidiary of Firstsource Solutions Limited, a listed company in India. The Company is engaged in providing a wide range of business process outsourcing services to the mortgage lending industry. The Company's customer base consists primarily of mortgage banks and financial institutions situated primarily in the United States of America.

<u>Basis of Accounting</u> - The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (USA GAAP).

<u>Basis of Presentation</u> - The accompanying financial statements represent reflect the assets, liabilities, revenues and expenses of the Company and does not include the assets, liabilities, revenues and expenses of its subsidiaries, Sourcepoint Fulfillment Services, Inc. and The StoneHill Group, Inc.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with USA GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Cash and Equivalents</u> - For purposes of the balance sheet and statement of cash flows, the Company considers all highly-liquid debt instruments purchased with an initial maturity of three months or less to be cash equivalents.

<u>Trade Accounts Receivable</u> - Trade accounts receivable is stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for credit losses and an adjustment to a valuation allowance based on the estimated amount of future losses they expect to incur on contracts with customers at the inception of each contract. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

<u>Equipment and Leasehold Improvements</u> - Equipment is stated at cost, net of accumulated depreciation. Assets acquired under capital leases are stated at the present value of minimum lease payments. Leasehold improvements are depreciated on a straight-line basis over the shorter of the estimated useful life of the asset and the term of the lease. Depreciation of other equipment is recorded on a straight-line basis over the estimated useful lives of the assets as follows:

| • | Computer equipment     | 2 - 4 years |
|---|------------------------|-------------|
| • | Office equipment       | 2 - 5 years |
| • | Furniture and fixtures | 2 - 5 years |
| • | Software               | 2 - 4 years |
| • | Leasehold improvements | 5 years     |
|   |                        |             |

#### Note 1 - Summary of Significant Accounting Policies, Continued

<u>Revenue Recognition</u> - The Company derives its revenues from business process outsourcing services. Revenue derived from professional services under the time-and-material contracts is recognized as the related services are performed. Revenue from title and related operations such as valuation, are primarily transactions based and is recognized when services are performed, the fee is fixed or determinable, and collection is reasonably assured.

In accordance with ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, the Company recognizes their revenue from contracts using the following five-step process: 1) Identify the contract(s) with a customer, 2) Identify the performance obligations in the contract, 3) Determine the transaction price, 4) Allocate the transaction price to the performance obligations in the contract, and 5) Recognize revenue as the Company satisfies a performance obligation.

Unbilled revenue represents work executed in accordance with the terms of the agreement with customers but not billed as of the balance sheet date.

<u>Advertising and Marketing Costs</u> - The Company expenses all marketing and support expenses when incurred and these are included as part of operating expenses. Total marketing and support expenses for the year ended March 31, 2025 was \$774,542.

<u>Leases</u> – The Company, as a lessee, is required to recognize long-term leases on their balance sheet and disclose key information about leasing arrangements. The lessee is also required to establish a right-of-use ("ROU") model that recognizes a ROU asset and corresponding lease liability on the balance sheet for all leases with an original term longer than 12 months. Leases will be classified as finance-type or operating-type leases, with classification affecting the pattern and presentation of expense recognition in the income statement.

<u>Concentration of Credit Risk</u> - Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and cash equivalents and accounts receivable. All such financial instruments involve risk by their nature including the credit risk of non-performance by counter parties. In management's opinion, there was no significant risk of loss in the event of non-performance to these financial instruments, other than amounts already provided for in the consolidated financial statements. The Company's cash accounts are concentrated in a few financial institutions. Although some cash accounts at March 31, 2025 exceed the federally insured deposit limit, management does not anticipate nonperformance by the financial institution. Exposure to credit risk is managed through credit approvals, establishing credit limits, and monitoring procedures.

<u>Contingent Consideration</u> - Liabilities for loss contingencies arising from claims, tax assessments, litigations, fines and penalties, and other sources are recorded when it is probable that a liability has been incurred and the amount of the assessment and/or remediation can be reasonably estimated. Legal costs incurred in connection with the same are expensed as incurred. The Company did not accrue any contingent consideration as of March 31, 2025.

#### Note 1 - Summary of Significant Accounting Policies, Continued

<u>Income Taxes</u> - Current income taxes are provided for in accordance with the applicable laws in various tax jurisdictions in which the Company operates. Income tax expense consists of the current tax provision and the net change in the deferred tax asset or liability for the year. Deferred income taxes are determined under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences of temporary differences between the carrying amounts of assets and liabilities, and their respective tax bases and operating loss and business loss carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of changes in tax rates is recognized in the results of operations in the period of enactment of the change. The measurement of deferred tax assets is reduced, if necessary, by a valuation allowance if it is more likely than not that some portion or all of the assets will not be realized.

<u>Subsequent Events</u> - The Company has evaluated subsequent events and transactions after March 31, 2025, and through June 26, 2025, which is the date the financial statements were available to be issued as required by USA GAAP.

#### Note 2 - Other Current Assets

Other current assets at March 31, 2025 consists of the following:

| Advances | \$<br>5 | 16,850 |
|----------|---------|--------|
| Total    | <br>\$  | 16,850 |

#### Note 3 - Due from Related Parties, Net

Amounts due from (due to) related parties at March 31, 2025 are summarized as follows:

| Firstsource Group USA Inc.                            | \$<br>19,999,230 |
|---|------------------|
| Firstsource Solutions UK Ltd.                         | (2,901)          |
| Firstsource Health Plans and Healthcare Services, LLC | 1,036,350        |
| Sourcepoint Fulfillment Services, Inc                 | (3,144,114)      |
| The StoneHill Group, Inc.                             | (1,710,155)      |
| Firstsource Advantage LLC                             | (221,060)        |
| Firstsource Solutions México, S. de R.L. de C.V.      | (309,824)        |
| MedAssist Holding, LLC                                | 35,293           |
| Firstsource Solutions Limited - India                 | (8,214,905)      |
| American Recovery Services, Inc.                      | 12,583           |
| PatientMatters, LLC                                   | <br>3,865        |
| Net Due to Related Parties                            | \$<br>7,484,362  |

### Note 4 - Equipment and Leasehold Improvements

Equipment and leasehold improvements at March 31, 2025 are summarized as follows:

| Computer equipment                       | \$ 5,243,257 |
|--|--------------|
| Software                                 | 2,499,745    |
| Furniture and fixtures                   | 92,868       |
| Leasehold improvements                   | 2,598,186    |
|  | 10,434,056   |
| Accumulated depreciation                 | (9,452,531)  |
| Net Equipment and Leasehold Improvements | \$ 981,525   |

#### Note 5 - Employee Retirement Plan

The Company sponsors an employee savings plan under Section 401(k) of the Internal Revenue Code that covers substantially all employees. Company matching contributions for the year ended March 31, 2025 totalled \$78,139.

#### Note 6 - Lease Commitments

The Company occupies office space located in Palm Bay, Florida under a lease agreement that expires in February 2027.

The undiscounted minimum cash flows under these agreements are as follows:

| Total                  | \$ 495,057 |
|------------------------|------------|
| Less: Imputed interest | 14,816     |
| Total lease payments   | 509,873    |
| 2027                   | 269,831    |
| 2026                   | 240,042    |
| Year ended March 31,   |            |

## Note 6 - Lease Commitments, Continued

The following constitutes the cumulative quantitative information for all lease agreements of the Corporation for the year ended March 31, 2025:

Lease quantitative information

| Lease costs                                      |                 |
|--|-----------------|
| Financing lease cost                             | \$<br>15,082    |
| Operating lease cost                             | 1,006,292       |
| Total lease costs                                | \$<br>1,021,374 |
| Other information:                               |                 |
| Right to use asset recorded in conjunction with: |                 |
| Operating leases                                 | \$<br>455,899   |
| Total  | \$<br>455,899   |
| Weighted average remaining lease term under:     |                 |
| Operating leases                                 | 1.92 yrs        |
| Weighted average discount rate under:            |                 |
| Operating leases                                 | 3.07%           |

## SUPPLEMENTARY INFORMATION

## SOURCEPOINT INC. SCHEDULE OF OPERATING EXPENSES FOR THE YEAR ENDED MARCH 31, 2025

| Common costs                              | \$ | 220,271   |
|---|----|-----------|
| Insurance                                 |    | 57,297    |
| Legal and professional fees               |    | 531,387   |
| Rent, rates and taxes                     |    | 2,453,166 |
| Bank charges                              |    | 10,236    |
| Communication expenses                    |    | 134,155   |
| Miscellaneous                             |    | 168,747   |
| Repairs and maintenance                   |    | 616,343   |
| Travelling and conveyance                 |    | 265,686   |
| Provision for credit losses               |    | (82,194)  |
| Hiring and recruitment                    |    | 131,748   |
| Marketing and support services            |    | 774,542   |
| Connectivity charges                      |    | 12,057    |
| Car hire and other hire charges           |    | 10,806    |
| Computer expenses                         |    | 262,895   |
| Electricity, water and power consumptions |    | 158,334   |
| Loss on sale of assets                    |    | 4,740     |
|   | ¢  | 5 720 246 |

TOTAL OPERATING EXPENSES \$ 5,730,216