THE SOURCE

A SUMMARY OF WHAT MADE NEWS AT FIRSTSOURCE IN THE LATEST QUARTER

UnBPO^T





ISSUE #01 | Q4FY25

Firstsource unveils UnBPO[™]

FEB 2025 | Firstsource announced its bold new direction, **UnBPO**[™], a transformative shift away from traditional outsourcing models. By prioritizing expertise, innovation, and outcome-driven solutions, Firstsource is redefining the industry and building a future-ready organization.

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More on this topic:

- Ritesh's LinkedIn post on UnBPO[™]
- An In-depth review of the UnBPO[™] disruption by Phil Ferst of HFS Research

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- Ashish's LinkedIn Live session with Everest Group on AI-driven CX
- NelsonHall blog on UnBPO[™]

WHAT'S NEW

IN FOCUS

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LAUNCH OF AGENTIC AI STUDIO

MAR 2025 | As part of *Firstsource relAI*, the transformative suite of AI-powered platforms, solutions, and services, the Agentic AI Studio revolutionizes human work by splitting it into specialized tasks executed by AI-driven agents.



INAUGURAL CXO EVENT IN THE US

FEB 2025 | Firstsource held **Emergence 2025,** its inaugural CXO event, in Orlando, Florida. The two-day event had 80+ CXOs across clients and prospects in North America in attendance.

OPENING OF AI INNOVATION LAB IN MELBOURNE, AUSTRALIA

MAR 2025 | Firstsource opened its Australia and New Zealand (ANZ) Headquarters in Melbourne, Victoria, alongside the launch of a dedicated Al Innovation Lab and a delivery center.



2ND EDITION OF GLOBAL SALES MEET

FEB 2025 | Firstsource's annual sales kickoff, **SOAR 2025**, was held in the Orlando, Florida with over 150 leaders across sales, marketing, solutions and operations teams globally participating.

INTRODUCING FirstConscious

MAR 2025 | *FirstConcious* unites all the Environmental, Social and Governance initiatives at Firstsource under a single powerful banner to drive focus on the efforts towards the 'NetZero by 2050' pledge and SBTi emission targets.



FIRSTSOURCE RANKED 3RD IN S&P SUSTAINABILITY YEARBOOK 2025

FEB 2025 | Firstsource ranked among the Top5% of S&P Global CSA Scores, putting it in theTop3 among 116 cos. assessed. It was also recognized as an Industry Mover.



SOAR 2025 Firstsource Global Sales Summit PUSHING BOUNDARIES, BREAKING RECORDS



SUCCESS STORIES

Firstsource helps car finance companies efficiently manage commission complaints READ MORE Firstsource 'Digital debt collection' is emerging as an effective collection strategy READ MORE Firstsource accelerates GenAl model training with 98% accuracy in 5 weeks READ MORE

Firstsource streamlines CX operations, driving 4x business growth for an alt-net provider READ MORE

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FY25 - RECAP

Q3FY25	ACQUISITION OF AccunAl FEB 2025 Firstsource announced acquisition of Jaipur-based AccunAl to strengthen Al development services, especially for its technology clients.	PARTNERSHIP WITH WEBID DEC 2024 Firstsource and WebID Group, a leading digital identification provider, announced a partnership to deliver future-ready Trust & Safety solutions. Image: Safety solution
Q2FY25	INVESTMENTS IN BUILDING LLM FOR MORTGAGE INDUSTRY OCT 2024 Firstsource announced its investments in building a proprietary domain-centric large language model (LLM) specific to the mortgage process under the relAl suite. \mathcal{O}	PARTNERSHIP WITH MICROSOFT AZURE SEP 2024 Firstsource announced partnership with Microsoft to leverage Azure OpenAI for delivering digital transformation services to its global clients.
Q1FY25	ACQUISITION OF QBSS MAY 2024 Firstsource announced acquisition of India- based Quintessence Business Solutions & Services to expand its mid and back-office RCM capabilities.	LAUNCH OF relAl SUITE OF AI SOLUTIONS JUL 2024 Firstsource relAl delivers AI-driven solutions to accelerate digital transformation, bridging the technology gap and enhancing efficiency for businesses.

EVEREST GROUP

MARKET LEADER IN HEALTHCARE PAYER BPAAS SOLUTIONS PEAK MATRIX ASSESSMENT 2024 HFS RESEARCH DISRUPTOR IN HFS HORIZONS HCP SERVICE PROVIDERS, 2024 JUN 2024



OCT 2024 MATRIX HEALTHCARE PAYER READ MORE BPaaS SOLUTIONS	READ MORE HFS Horizons
EVEREST GROUP MAJOR CONTENDER & STAR PERFORMER IN RCM OPERATIONS PEAK MATRIX ASSESSMENT OCT 2024 READ MORE	ISG ISG INDEX 'THE BOOMING 15' COMPANIES WITH REVENUE <us\$1bn DEC 2024 READ MORE</us\$1bn
EVEREST GROUP MARKET LEADER IN LENDING SERVICES OPERATIONS PEAK MATRIX ASSESSMENT 2024 SEP 2024 READ MORE	GREAT PLACE TO WORK® CERTIFIED™ IN INDIA, THE PHILIPPINES, THE UK, AND THE USA JUN 2024 READ MORE
AVASANT LEADER IN MORTGAGE BUSINESS PROCESS TRANSFORMATION 2024 RADARVIEW™ JAN 2025 ∧ V ∧ S ∧ N T READ MORE	DOW JONES SUSTAINABILITY INDEX RANKED IN THE TOP 99TH PERCENTILE JAN 2025 READ MORE